

APPROPRIATIONS AND TRANSFERS							
PUBLIC LIBRARY	887,984	806,225	818,477	818,477	818,477	818,477	Total funds going to library: appropriation \$818,477, utilities \$190,000 (pd by Utility Funds) and maintenance (Gen admin account) \$1,128,477
BALDWIN COUNTY TRANSIT HUB	24,000	24,000	33,900	27,600	24,000	27,600	
THE HAVEN	65,000	65,000	65,000	65,000	65,000	65,000	
AIRPORT APPROP.-DEBT SERVICE	392,632	408,000	342,000	320,000	320,000	320,000	
LEASE PURCHASE	108,440	104,256	64,192	66,101	64,192	67,500	
TWIN BEECH BALLPARK-DEBT SERVICE PAYMENT						587,000	Proposal for purchase of ballpark over 3 years out of impact fee
TRANSFERS TO DEBT SERVICE	850,252	1,091,876	1,697,100	1,712,400	1,671,922	1,661,507	
TRANSFERS TO CAPITAL PROJ	3,995,908	2,105,068	1,958,304	2,032,208	173,153	-	\$1,588,500 was approved in 2018 budget and transferred but projects were not done. It is re-budgeted for 2019.
DEBT REDUCTION		2,000,000	-	1,200,000	1,200,000	460,000	Amount needed to pay off all City debt by 2020 (this is less than 25% of sales tax-need to edit ordinance for the amount)
TOTAL APPROPRIATIONS AND TRANSFERS	6,324,214	6,604,425	4,978,973	6,241,786	4,336,744	4,007,084	
TOTAL REVENUES	21,911,228	24,016,381	27,156,545	27,245,572	26,780,945	29,376,805	
<i>Municipal Capital Improvement Funding</i>	5,044,601					400,000	Cash account balances and use included in this budget.
<i>Utility Transfers</i>	1,826,575	2,951,081	2,719,583	3,181,000	3,181,000	1,716,000	
<i>Transfers from Impact Fees</i>			12,977	745,820	745,820	968,400	This budget comparison does not include past years use of impact fees. The average used since 2014 has averaged ~\$600k a year. Income around \$1MM a year with new increase in fees should be more. Balance in account ~\$3MM
TOTAL EXPENDITURES	27,950,551	30,095,739	27,074,570	31,851,086	29,657,439	32,445,643	Amount expenses rolled over from 2018 \$422k General Fund
SURPLUS (DEFICIT)	(6,039,322)	(3,128,277)	2,814,535	(678,694)	1,050,326	15,562	See Comments in presentation why expenses were not met due to sales tax ordinance for capital projects and budget passing late
**City operating expenses paid out of utilities	2,442,631	2,797,227	zero	zero	zero	zero	

REVENUE & TRANSFERS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
PROPERTY TAXES							
40030	Real Estate Taxes	4,218,538	4,433,020	4,857,500	4,895,000	5,400,000	We increased from draft budget because received abstract from county and it was more
40040	Automobile Taxes	651,339	740,614	668,100	655,000	655,000	
TOTAL PROPERTY TAXES		4,869,877	5,173,634	5,525,600	5,550,000	6,055,000	
LOCAL TAXES							
40160	Sales Tax	7,422,726	8,069,350	8,687,000	8,353,000	9,208,220	increases 9%, 8%, used 6%
40170	Beer Tax	307,644	333,162	313,100	310,000	310,000	
40180	Wine Tax	51,262	58,118	54,150	56,000	56,000	Increases 13%, -.07% used 3%
40190	Liquor Tax	123,850	145,363	140,000	150,000	140,000	Increases 17%, -.04% used -.04%
40210	Dog Tax	100	64	75	100	100	
40220	Cigarette Tax	132,957	139,380	130,000	126,000	130,000	Lowered due to trend
40230	Lodging Tax	696,379	762,562	704,500	710,000	843,000	proposing increasing lodging tax from 4% to 7% comparable to Foley, Spanish Fort and Elberta - an increase of ~43%, budgeting conservatively 30%. 2017 to 2018 8% decrease and figured this decrease again in 2019. Earmark % for downtown improvements and tourism
TOTAL LOCAL TAXES		8,734,918	9,507,999	10,028,825	9,705,100	10,687,320	
LICENSES AND PERMITS							
40310/20	Business and Liquor Licenses	2,052,104	2,115,806	2,252,000	2,154,000	2,320,000	Increases 3%, 6% used 3%
40325	Registration Fees-Solicit	-	700	1,500	-	-	
40330	Parade Permit Fees	27,673	23,116	20,075	24,100	20,000	
40350	Building Permits	731,729	921,072	1,110,000	928,000	1,309,800	Increases 26%, 21% used 18%
40360	Inspection Fees	231,336	377,525	515,000	325,000	618,000	Increases 63%, 36% used 20%
40370	Building Fines	14,471	24,718	36,900	20,000	40,590	Increases 71%, 49% used 10%
40380	Re-zoning Applications	11,604	14,508	15,000	14,000	14,000	Increases .25%, .03% used saly budget
40390	Insurance Co. Franchises	259,607	221,307	266,300	230,000	266,300	Increases -.15%, .20% used same as actual 2018
40400	Cable TV Franchise	267,525	246,889	265,000	250,000	266,325	Increases -.08%, .07% used .05%
40410	Franchise fees-City property	7,795	6,360	6,665	7,500	6,000	
TOTAL LICENSES AND PERMITS		3,603,844	3,952,001	4,488,440	3,952,600	4,861,015	
FINES AND FORFEITURES							
40540	Fines and Forfeitures	236,724	284,893	280,000	280,000	280,000	
40550	Alarm Fees		-				
TOTAL FINES AND FORFEITURES		236,724	284,893	280,000	280,000	280,000	

		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE & TRANSFERS							
STATE OF ALABAMA							
40590	State Liquor Tax	11,414	9,527	9,500	10,000	10,000	
40600	State Sales Tax - ABC Store	38,218	54,759	52,700	53,600	52,700	
40610	Fin. Inst. Excise Tax	129,107	123,010	176,905	-	-	unknown
40620	Motor Vehicle Licenses	4,797	4,954	4,950	5,000	4,950	
40630	Oil Prod. Privilege Tax	2,648	2,262	3,000	2,000	2,000	
40640	Alabama Trust Fund Receipts	135,778	132,102	132,316	133,000	132,000	
40650	State Grants	-	-	-		-	
TOTAL STATE OF ALABAMA		321,962	326,614	379,371	203,600	201,650	
U. S. GOVERNMENT							
40760	DEA Fund Grants	-	-	-		-	
40830	Grants-Federal Trail	-	-	-		-	
40835	Federal Grants	12,484	-	-		-	
40840	FEMA-Grant Revenues	140,421	-	-		-	
TOTAL U.S. GOVERNMENT		152,904	-				
INTERESTS AND RENTS							
40950	Interest-Bank Deposits	46,349	42,761	45,600	41,000	41,000	
40970	Municipal Pier Lease	42,362	40,897	40,000	32,000	32,000	
40980	Rent - F H Cotton Farm	3,200	1,920	1,920	1,920	1,920	
41010	Rent - 17 Turtles	3,000	3,000	500	3,000	-	
41020	Rent - Faulkner	42,724	42,865	42,000	42,000	42,000	
41025	Fairhope Docks slip rentals	24,493	27,011	165,000	277,900	210,000	
41035	Rent - Boatyard	26,618	65,603	10,000	30,000	-	No longer receive - making up in fuel sales
41040	Rent - University of So. Ala.	1,893	1,900	1,500	1,500	1,500	
41045	Fuel Income			60,000	24,300	262,000	very conservative estimate
41060	Rent - Civic Center	71,509	60,271	70,000	95,000	80,000	
41070	Rent - James P. Nix Center	25,189	32,142	30,000	34,000	30,000	
41080	Rent - Park / Sidewalk Areas	14,450	14,543	14,500	18,000	15,000	
41090	Rent - City Equipment				9,450	10,000	
TOTAL INTEREST AND RENTS		301,788	332,913	481,020	610,070	725,420	

REVENUE & TRANSFERS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
CHARGES FOR SERVICE							
41220	Sanitation Collection	1,547,682	1,594,839	1,696,000	1,992,000	1,900,000	approved \$1 instead of \$3 why under budget
41230	Dog Pound	2,076	1,295	1,500	1,000	1,000	
41240	Subdivision Fees	171,030	171,025	175,200	194,000	175,000	
41250	Utility Reimbursement for Revenue Dept	604,000	1,061,000	240,000	240,000	221,000	Meter expenses now in utilities. Three quarters of revenue dept
41260	Utility Admin. Services	1,650,000	2,864,000	2,000,000	2,000,000	2,284,000	See note directly above
TOTAL CHARGES FOR SERVICE		3,974,788	5,692,159	4,112,700	4,427,000	4,581,000	
ADULT RECREATION SPECIAL SERVICES DEPARTMENT							
41310	Memberships	28,376	26,865	27,000	27,000	27,000	
41315	Donations	105	-	796	-	-	
41320	Dance Revenue	10,530	10,221	10,375	10,000	10,000	
41325	Instruction	1,750	1,102	1,000	1,200	400	
41335	Miscellaneous Revenue	4,975	6,266	5,000	5,500	3,000	
TOTAL ADULT REC/SPECIAL SERVICES DEPT.		45,737	44,454	44,171	43,700	40,400	
Recreation Dept. Income							
41745	Recreation Dept. Memberships/Passes	356,154	341,091	345,000	385,000	350,000	
41910	Recreation Dept. Pool Memberships	67,793	63,180	68,000	70,000	70,000	
41920	Recreation Dept. Summer Camp	18,573	13,345	17,500	18,000	17,500	
41940	Recreation Dept. Miscellaneous	19,255	15,652	15,535	16,000	15,500	
41950	Tennis Revenue	14,997	33,170	15,000	35,000	-	
41955	Tennis Memberships	-	22,300	24,000	24,000	24,000	
41960	Miscellaneous Tennis Revenue	-	15,578	16,500	17,000	16,500	
41965	Tennis Shop Sales			2,500	-	5,000	
TOTAL RECREATON DEPT. INCOME		476,772	504,316	504,035	565,000	498,500	
GOLF DEPARTMENT							
44510	Memberships	196,089	193,472	200,000	195,000	214,000	
44520	Green Fees	199,695	207,487	200,000	226,000	220,000	
44530	Cart Rentals	397,856	403,149	400,000	436,000	429,000	
44540	Pro Shop Sales	110,515	108,250	100,000	115,600	116,000	
44545	Pro Shop Sales-Custom Order	32,143	40,787	25,000	28,375	42,000	
44550	Driving Range	50,826	46,358	46,660	46,000	49,500	

		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE & TRANSFERS							
44560	Beverage Sales	70,028	79,884	72,660	70,000	85,000	Up in spite of club house damages
44570	Food Sales	66,110	62,130	62,000	71,000	70,000	Good considering damages
44585	Golf Lessons	-	2,725	268	2,500	-	
44590	Patio Rental and Events				-	10,000	
49020	Handicap Fees	4,045	8,127	8,500	5,000	7,000	
TOTAL GOLF DEPARTMENT		1,127,306	1,152,369	1,115,088	1,195,475	1,242,500	
OTHER REVENUE							
41610	Beach Revenue	40,463	21,352	26,085	35,000	30,000	
41640	Sale - Recycle Paper	618	48,470	30,000	50,000	12,000	
41660	Sale - Trash Cans	2,470	1,950	1,000	22,500	1,200	
41665	Sale-Recycle Misc. and Plastics	7,129	10,266	603	12,000	-	
41695	Severance Tax - Gas & Oil	13,919	10,189	12,045	10,000	12,000	
41705	Sale of Fixed Assets	87,361	78,389	200,000	85,000	140,000	
41755	COF Bk & Sdwk Brck Rev	2,350	1,560	1,500	2,000	2,000	
41800	Donations	1,746	420	4,274	-	-	
41820	Qualifying Fees	650	-		-		
49035	Rebate Income	2,078	1,852	1,815	1,900	1,800	
49040	Miscellaneous Income	10,978	10,745	9,000	5,000	5,000	
49080	Community Development Revenue	-	-	-	25,000	-	In utilities
TOTAL OTHER REVENUE		169,761	185,193	286,322	248,400	204,000	
PROJECTED TOTAL REVENUE		24,016,382	27,156,545	27,245,572	26,780,945	29,376,805	
TRANSFERS							
49820	Natural Gas Fund	770,119	687,500	702,000	702,000	255,000	
49830	Electric Fund	1,050,908	1,132,083	979,000	979,000	715,000	
49840	Water & Sewer Fund	1,130,055	900,000	1,500,000	1,500,000	746,000	
49895	Impact Fee Fund	-	12,977	745,820	745,820	968,400	
TOTAL TRANSFERS UTILITY/OTHER FUNDS		2,951,081	2,732,560	3,926,820	3,926,820	2,684,400	
Total Revenue & Transfers		26,967,463	29,889,105	31,172,392	30,707,765	32,061,205	

		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
GENERAL GOVERNMENT							
REVENUE							
PROPERTY TAXES							
40030	Real Estate Taxes	4,218,538	4,433,020	4,857,500	4,895,000	5,400,000	We increased from draft budget because received abstract from county and it was more
40040	Automobile Taxes	651,339	740,614	668,100	655,000	655,000	
LOCAL TAXES							
40160	Sales Tax	7,422,726	8,069,350	8,687,000	8,353,000	9,208,220	
40170	Beer Tax	307,644	333,162	313,100	310,000	310,000	
40180	Wine Tax	51,262	58,118	54,150	56,000	56,000	
40190	Liquor Tax	123,850	145,363	140,000	150,000	140,000	
40210	Dog Tax	100	64	75	100	100	
40220	Cigarette Tax	132,957	139,380	130,000	126,000	130,000	
40230	Lodging Tax	696,379	762,562	704,500	710,000	843,000	proposing increasing lodging tax from 4% to 7% comparable to Foley, Spanish Fort and Elberta - an increase of ~43%, budgeting conservatively 30%. 2017 to 2018 8% decrease and figured this decrease again in 2019
LICENSES AND PERMITS							
40310/20	Business and Liquor Licenses	2,052,104	2,115,806	2,252,000	2,154,000	2,320,000	Increased 5%, 3% used 2%
40325	Registration Fees-Solicit	-	700	1,500	-	-	
40330	Parade Permit Fees	27,673	23,116	20,075	24,100	20,000	
40390	Insurance Co. Franchises	259,607	221,307	266,300	230,000	266,300	
40400	Cable TV Franchise	267,525	246,889	265,000	250,000	266,325	
40410	Franchise fees-City property	7,795	6,360	6,665	7,500	6,000	
FINES AND FORFEITURES							
40540	Fines and Forfeitures	236,724	284,893	280,000	280,000	280,000	
STATE OF ALABAMA							
40590	State Liquor Tax	11,414	9,527	9,500	10,000	10,000	
40600	State Sales Tax - ABC Store	38,218	54,759	52,700	53,600	52,700	
40610	Fin. Inst. Excise Tax	129,107	123,010	176,905	-	-	
40620	Motor Vehicle Licenses	4,797	4,954	4,950	5,000	4,950	
40630	Oil Prod. Privilege Tax	2,648	2,262	3,000	2,000	2,000	
40640	Alabama Trust Fund Receipts	135,778	132,102	132,316	133,000	132,000	
40650	State Grants	-	-				

		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
GENERAL GOVERNMENT							
U. S. GOVERNMENT							
40760	DEA Fund Grants	-					
40830	Grants-Federal Trail	-					
40835	Federal Grants	12,484					
40840	FEMA-Grant Revenues	140,421					
INTERESTS AND RENTS							
40950	Interest-Bank Deposits	46,349	42,761	45,600	41,000	41,000	
40970	Municipal Pier Lease	42,362	40,897	40,000	32,000	32,000	
40980	Rent - F H Cotton Farm	3,200	1,920	1,920	1,920	1,920	
41020	Rent - Faulkner	42,724	42,865	42,000	42,000	42,000	
41040	Rent - University of So. Ala.	1,893	1,900	1,500	1,500	1,500	
CHARGES FOR SERVICE							
41230	Dog Pound	2,076	1,295	1,500	1,000	1,000	
41250	Utility Reimb for Revenue Dept	604,000	1,061,000	240,000	240,000	221,000	
41260	Utility Reimb for Admin. Services	1,650,000	2,864,000	2,000,000	2,000,000	2,284,000	
OTHER REVENUE							
41610	Beach Revenue	40,463	21,352	26,085	35,000	30,000	
41695	Severance Tax - Gas & Oil	13,919	10,189	12,045	10,000	12,000	
41705	Sale of Fixed Assets	87,361	78,389	200,000	85,000	140,000	2017: Lower because this amount just for general government; remainder put in each department 2018: Total put in General. Will be allocated to individual depts as money is rec'd
41755	COF Bk & Sdwlk Brck Rev	2,350	1,560	1,500	2,000	2,000	
41800	Donations	1,746	420	4,274	-	-	
41820	Qualifying Fees	650	-	-	-	-	
41830	Historical District Revenue	-	-	-	-	-	
41850	Tree Fund Donations	-	-	-	-	-	
49035	Rebate Income	2,078	1,852	1,815	1,900	1,800	
49040	Miscellaneous Income	10,978	10,745	9,000	5,000	5,000	
	Total Revenue	19,483,238	22,088,463	21,652,575	20,902,620	22,917,815	

GENERAL GOVERNMENT		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
EXPENSES							
50060	Mayor	30,000	34,046	32,400	32,400	32,400	
	Travel & Expenses	18,455	9,539	7,000	10,000	10,000	
	Insurance	14,040	17,404	15,461			This is shown general admin expense
50070	Council	37,200	48,200	49,200	49,200	49,200	
	Travel & Expenses	19,101	10,046	7,000	11,000	11,000	
	Insurance	70,200	87,020	77,305			This is shown general admin expense
50080	Administrative	1,302,043	1,217,236	1,300,000	1,360,681	1,584,185	6 new positions, 3 promotions
50081	Overtime-Administrative	29,984	35,723	57,000	18,562	36,250	
50110	Attorney	24,000	24,000	30,000	24,000	30,000	
50120	Judge & Court Clerk	124,014	113,264	120,050	138,137	156,906	
50121	Overtime-Judge & Court Clerk	6,741	7,244	8,000	8,063	7,962	
50130	Janitorial	8,168	15,555	25,305	29,640	29,838	
50160	Beach Labor	7,136	7,507	7,500	5,977	6,312	
50161	Overtime-Beach Labor	347	548	250	435	467	
50180	Revenue	244,049	177,367	178,667	209,150	229,434	1 new pt position
50181	Overtime-Revenue	7,603	10,433	10,000	1,363	2,200	underbudgeted in 2018-budgeting less than actuals due to the request of 2 new pt positions
50190	Employee Payroll Taxes	143,315	126,380	131,530	144,991	163,339	
50200	Employee Retirement Expense	148,996	135,799	137,000	153,320	163,454	
50210	Employee Medical Insurance	903,410	513,651	210,000	613,000	420,000	building, planning, mechanics, and facilities maint have now been budgeted in their departments
50215	Required Contrib-OPEB	94,476	102,274	65,000	112,000	36,500	
50220	Casualty Insurance	799,600	834,187	145,150	410,000	110,003	over budgeted for 18. starting in 2018-this was broken out to individual departments
50230	Training/School	25,686	27,683	26,000	27,000	54,000	Includes Munis Training - will be departmentalized
50240	Public Safety (NEW ACCT)					5,000	EMA training/school *If approved, need to add line item and separate out of training/travel*
50250	Trustee Fees	1,774	-	-	2,000	2,000	
50270	Audit	23,692	22,552	20,602	24,000	24,000	
50280	Legal	201,355	357,068	203,000	250,000	250,000	
	Legal Fees (City attorney firm)	27,623	95,975	102,000			does not include retainer of \$30k listed above

GENERAL GOVERNMENT		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
50290	Professional/Contract Services	97,145	42,788	75,000	95,000	76,000	
50300	Computer Expense	34,777	27,511	78,900	79,000	100,000	much of this will be departmentalized when purchased

		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
GENERAL GOVERNMENT							
50320	Office Supplies	27,054	24,085	37,000	30,000	30,000	
50330	Postage	584	2,659	1,045	1,000	1,000	
50340	General Supplies	54,379	56,059	53,500	55,000	55,000	\$80,000 to replace condensers on both chillers \$40,000 for general maintenance items
50360	General Maintenance	43,671	16,445	32,000	35,000	35,000	
50375	Library Bldg Maint/Equipment	16,824	118,909	80,000	25,000	120,000	
50380	Telephone	34,179	34,037	37,000	45,530	55,500	
50385	Boys and Girls Club Maint/Equipment		1,934	2,000		37,800	
50390	Dues & Membership	12,086	11,648	11,000	12,000	12,000	5 ton package unit AC -- \$5,000 2 ton mini split unit for gym class rooms -- \$1,800 spray foam insulation under roof - \$25,000 bathroom fixture update/reno -- \$6,000
50400	Miscellaneous	-	-				
50410	Cash Over or Short	-	93			-	
50440	Equipment & Vehicle Repair	9,594	3,784	10,000	10,000	10,000	
50460	Uniforms	5,016	1,509	2,000	2,000	2,000	
50470	Capital Purch-Veh. & Equip	138,097	14,002	128,714	128,714	83,630	See detailed capital list.
50560	Credit Card Processing Fees	40,818	53,222	63,000	50,000	60,000	
50580	Bank Fees	283	2,335	1,700	2,000	2,000	
50585	Printing	1,151	805	1,000	2,000	2,000	
50590	Lease CC terminals	466	311	-	-	-	
51000	Recording Fees Paid	132	-	141	120	120	
51025	Colony Rent	12,239	12,285	12,549	12,500	12,500	
51030	Publications/Newspapers	18,452	10,825	17,000	15,000	15,000	
51045	Election Expense	13,858	14,090	1,400	2,500	2,500	
51050	COF Book & Sidewalk Brick	1,782	953	1,700	2,000	2,000	
51060	Historical District Expense	3,439	-	-	4,000	4,000	
51085	County Prisoner Expense	12,264	12,041	12,015	12,500	12,500	
51130	Haven Maintenance	3,393	2,500	2,500	500	2,500	
51165	City Hall Maint.	300	927	1,850	2,000	2,000	
51170	Beach Repairs & Maint.	45,695	21,115	25,000	25,000	57,500	
51230	Court Supplies and Expense	7,155	6,120	7,000	10,000	10,000	
52080	Sales Tax Collection Fees	149,081	152,097	154,000	156,000	156,000	
52510	Utilities for City Use	10,211	9,969	10,000	10,000	10,000	
Total Expenses		5,107,132	4,685,760	3,824,434	4,459,283	4,383,000	

GENERAL GOVERNMENT	ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
<i>CAP PURCHASES and IMPROVEMENTS TO BE PAID WITH MUNICIPAL CAPITAL IMPROVEMENT FUND</i>					(400,000)	
TOTAL GENERAL GOVERNMENT NET INCOME/(LOSS)	14,376,106	17,402,703	17,828,141	16,443,337	18,934,815	

POLICE DEPARTMENT		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
50040	Salaries	3,066,846	3,028,151	3,195,357	3,357,192	3,791,613	9 new positions and 1 promotion
						(100,000)	Credit from county for 2 SRO already have at middle & high school
50041	Overtime-Special Events	28,767	38,688	32,684	38,000	33,000	
50045	Overtime	151,029	162,842	175,986	50,010	176,000	OT has not been managed. We have broken out more detail and adding more officers should help. Keeping figure the same though.
50190	Employee Payroll Taxes	245,843	243,371	254,000	260,651	316,047	This includes \$10k payroll taxes for 3 newSROs/ salary comped up to \$50k/ea doesn't include benefits
50200	Employee Retirement Expense	299,683	284,429	290,700	298,391	341,808	This includes \$9400 retirement for 3 new SROs/ comped up to \$50/ea doesn't include benefits
50210	Employee Medical Insurance	767,803	651,932	700,000	787,000	746,500	This includes \$36,500 med insurance for 3 new SROs/ comped up to \$50k/ea doesn't include benefits
50215	Required Contrib-OPEB	101,520	103,528	90,000	113,000	70,000	
50220	Casualty Insurance	-	-	200,000	140,000	300,000	Comes from Mike
50230	Training/School	15,336	16,875	20,000	39,950	38,000	
50290	Professional/Contract Services	8,035	42,676	9,050	14,100	14,000	
50300	Computer Expense	45,595	30,175	73,665	88,200	107,500	
50320	Office Supplies	3,233	3,307	7,000	7,000	20,000	Includes \$7k for worn out dispatch, corrections and administrative chairs
50330	Postage	584	716	50	1,500	1,000	
50340	General Supplies	32,959	34,892	48,000	48,000	60,000	
50360	General Maintenance	32,060	8,978	20,000	20,000	24,500	
50380	Telephone	38,110	29,186	85,000	82,650	109,903	actual pd share-incorrect for 18 budget
50390	Dues & Memberships	100	350	350	2,006	5,506	
50430	Gasoline & Oil	68,293	82,211	80,000	82,500	85,000	
50440	Equip. & Veh. Repair	46,204	55,587	50,000	46,000	50,000	
50460	Uniforms	11,257	13,122	14,000	14,000	23,100	Includes \$10k for summer uniforms
50470	Cap Pur-Veh. & Equip	579,511	344,212	325,000	406,100	469,217	There will be surplus. for new hires
51215	NCIC Data System	16,680	16,680	16,680	16,680	16,680	
51220	Jail Expense	86,711	83,455	85,000	90,000	90,000	
51235	DEA Funds Purchases	4,316	-	1,000	-	-	

Increase includes:
 \$3,750 for PD's portion of ESRI License
 \$8,800 new computers for dispatch and corrections
 \$3,700 for Mobile Forensics Software Magnet IEF support

Increase includes:
 \$5,500 - 6 rifles
 \$5,000 for digital cameras & sd cards
 \$1,800 writer blocker

51255	Corrections Capital Improvements	5,350	-	10,000	30,000	95,000	
52510	Utilities for City Use	67,323	70,268	70,000	65,000	70,000	
	Total Expenses	5,723,148	5,345,631	5,853,522	6,097,930	6,954,374	
<i>CAP PURCHASES TO BE PAID BY IMPACT FEE FUND</i>						<i>(100,000)</i>	Revenue for Police Department is in General Admin

FIRE DEPARTMENT		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
50040	Salaries	145,868	139,969	144,450	145,273	151,467	
50045	Overtime	272	1,023	1,850	1,230	2,000	
50090	Fire Call Payments	65,100	83,710	65,000	70,000	85,000	call volume due to growth
50190	Employee Payroll Taxes	11,102	10,645	11,010	11,207	11,740	
50200	Employee Retirement Expense	14,402	13,192	13,300	14,027	14,257	
50210	Employee Medical Insurance	15,226	21,382	50,000	27,000	43,200	
50220	Casualty Insurance	-	-	54,500	43,000	50,256	
50230	Training/School/Travel	1,326	1,179	2,000	5,000	-	Emergency Mgmt training for John-created new Public Safety account in Gen Admin
50235	Firemen Physicals	-	-	2,000	2,000	2,000	
50290	Professional/Contract Services		361	500	11,750	-	
50330	Postage	584	707	657	1,000	1,000	
50340	General Supplies	31,793	21,667	35,000	25,000	35,000	
50360	General Maintenance	13,283	39,395	40,000	50,140	82,305	increase due to \$36k to replace 6 doors at Station 3
50380	Telephone	578	158	120	2,820	3,950	
50390	Dues & Memberships	100	-	8,760	9,000	9,000	
50430	Gasoline & Oil	12,484	12,249	12,300	16,500	20,000	
50440	Equip. & Veh. Repair	101,631	82,784	150,000	148,100	146,500	
50460	Uniforms	965	1,031	1,105	1,200	1,200	
50470	Capital Purch-Veh. & Equip.	39,835	832	454,714	454,714	277,214	
52510	Utilities for City Use	46,453	47,107	47,370	45,000	47,500	
	Total Expenses	501,001	477,390	1,094,636	1,083,961	983,589	
CAP PURCHASES TO BE PAID BY IMPACT FEE FUND						(35,000)	

ECONOMIC & COMMUNITY DEVELOPMENT		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							Propose using a % of utility profit to go towards Community Dev.
	Community Development Revenue				25,000		
	Total Revenue	-	-	-	25,000	-	
EXPENSES							
50040	Salaries	145,947	164,794	134,405	157,654	149,309	Request less than py budget due to not asking for add'l personnel
50045	Overtime	279	486	1,942	-	-	
50190	Employee Payroll Taxes	10,858	12,396	10,250	12,061	11,422	
50200	Employee Retirement Expense	13,128	12,464	8,900	13,563	10,661	
50210	Employee Medical Insurance		-	52,425	5,000	25,400	the amount for 2018 was incorrect
50220	Casualty Insurance			3,043	-	3,862	
50230	Training/School	7,698	3,934	1,000	6,350	9,000	Wasn't able to travel 2018
50300	Computer Expense	6,663	4,529	5,986	2,000	5,000	
50320	Office Supplies		65	4,000	4,500	1,500	
50330	Postage	584	935	942	750	750	
50380	Telephone		727		500	1,800	
50390	Dues & Membership		-	300	100	260	
50440	Equip & Vehicle Repair		-		1,000	1,000	
50470	Capital Purch-Veh. & Equip.		-	31,644	33,714	15,714	See capital detailed list
50490	Community Events	168,987	140,639	130,000	128,950	127,600	
50491	Charitable Contributions	622,906	564,589	558,500	558,500	628,500	See details
50570	Communication, Advertising & PR	54,456	28,988	35,000	47,500	43,500	Budget not used last year for printed calendar and communications. Additional savings: website \$7k/year. Paid approx. \$9k per year contract writing. Help with PR for City, Business & Tourism.
50575	Tourism					30,000	
	Total Expenses	1,031,507	934,546	978,337	972,142	1,065,278	
TOTAL ECONOMIC & COMM DEV		(1,031,507)	(934,546)	(978,337)	(947,142)	(1,065,278)	

NIX CENTER-SENIOR SERVICES		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
41070	Rent - James P. Nix Center	25,189	32,142	30,000	34,000	30,000	
41310	Memberships	28,376	26,865	27,000	27,000	27,000	
41315	Donations	105	-	796	-		
41320	Dance Revenue	10,530	10,221	10,375	10,000	10,000	
41325	Instruction	1,750	1,102	1,000	1,200	400	
41335	Miscellaneous Revenue	4,975	6,266	5,000	5,500	3,000	
	Total Revenue	70,926	76,596	74,171	77,700	70,400	
EXPENSES							
50040	Salaries	132,695	152,923	157,475	166,567	169,908	
50045	Overtime	75	56	1,400	44	1,000	
50190	Employee Payroll Taxes	9,864	11,575	11,915	12,746	13,074	
50200	Employee Retirement Expense	7,284	8,496	8,422	8,925	9,352	
50210	Employee Medical Insurance	113,974	94,623	35,000	131,000	30,950	this department has been divided into ECD, Civic and Museum. This explains decrease in projected & 19
50220	Casualty Insurance			22,550	17,000	17,715	
50230	Training/School	-	-			100	
50290	Professional/Contract Services		30	800	-	800	
50300	Computer Expense	6,763	2,942	5,200	100	5,000	
50330	Postage	584	1,037	697	1,000	600	
50340	General Supplies	916	3,827	8,700	6,000	6,200	
50360	General Maintenance	11,817	13,402	30,000	7,000	34,000	2018 over due a rollover from 2017 for painting that didn't make budget. Includes ballroom window replacement \$14k; and fascia
50380	Telephone		47	100	150	100	
50390	Dues & Membership	50	50	50	100	700	
50430	Gasoline & Oil		412	450	-	400	
50440	Equip & Veh Repair	4,056	1,182	1,000	3,000	1,000	
50470	Capital Purch-Veh. & Equip.	14,993	-	179,000	60,000	40,000	HVAC higher than expected
51355	Kitchen Supplies	3,150	2,423	2,500	2,500	1,500	
51360	Special Programs	1,064	1,004	1,050	1,500	1,000	
51365	Dance Expense	8,312	8,560	8,500	8,000	8,000	
51370	Golf Expense	261	-		500	-	added in to gen supplies

51375	Office Expense	11,796	11,722	10,000	12,000	10,000	
51385	Shuttle Bus Expense	970	1,260	2,000	1,500	1,500	
51390	Other Expense	687	636	700	1,000	500	
52510	Utilities for City Use	35,699	39,572	51,100	32,000	50,000	
	Total Expenses	365,011	355,779	538,609	472,632	403,399	
TOTAL NIX CENTER - SENIOR SERVICES		(294,085)	(279,183)	(464,438)	(394,932)	(332,999)	
TOTAL REVENUE		156,885	151,410	158,671	215,700	165,400	
TOTAL EXPENSES		1,736,496	1,593,808	2,049,517	1,809,675	2,001,026	
NET INCOME/(LOSS)		(1,579,611)	(1,442,398)	(1,890,846)	(1,593,975)	(1,835,626)	

PARKS AND RECREATION		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
41745	Recreation Dept. Memberships/Passes	356,154	341,091	345,000	385,000	350,000	Proposed rate increases not passed until March 2018
41910	Recreation Dept. Pool Memberships	67,793	63,180	68,000	70,000	70,000	
41920	Recreation Dept. Summer Camp	18,573	13,345	17,500	18,000	17,500	
41940	Recreation Dept. Miscellaneous	19,255	15,652	15,535	16,000	15,500	
41950	Tennis Revenue	14,997	33,170	15,000	35,000	-	City no longer receiving revenue from tennis lessons. Goes directly to instructor
41955	Tennis Memberships	-	22,300	24,000	24,000	24,000	
41960	Miscellaneous Tennis Revenue	-	15,578	16,500	17,000	16,500	
41965	Tennis Shop Sales			2,500		5,000	
	Total Revenue	476,772	504,316	504,035	565,000	498,500	
EXPENSES							
50040	Salaries	853,374	914,156	1,010,500	1,090,595	1,187,667	
50045	Overtime	14,283	16,185	11,455	8,505	12,555	
50190	Employee Payroll Taxes	64,803	69,504	78,800	84,081	91,817	
50200	Employee Retirement Expense	49,822	51,715	55,000	57,458	60,536	
50210	Employee Medical Insurance	53,328	88,100	89,100	93,000	170,900	Health insurance before was a rough estimate, 2019 includes actual coverages (family, single etc)
50215	Required Contrib-OPEB	10,128	9,887	-	12,000	5,000	
50220	Casualty Insurance		-	106,000	53,000	82,374	
50230	Training/School	73	2,096	6,000	21,400	31,400	Munis \$25,000 P&R training and purchase of this module with set up
50290	Professional/Contract Services	18,709	12,740	30,000	75,345	-	Projected 2018 includes Rec's portion of Impact Fee study
50300	Computer Expense	10,108	2,618	5,000	-	5,000	*if approved, move from 50320 in munis*
50330	Postage	584	833	1,000	1,000	1,000	
50340	General Supplies	152,943	168,528	169,600	150,000	170,000	
50360	General Maintenance	57,642	92,101	65,000	55,000	95,000	
50380	Telephone	1,190	946	1,520	3,520	2,520	
50390	Dues & Membership	400	441	450	500	500	
50430	Gasoline & Oil	9,371	12,141	10,500	11,000	11,000	
50440	Equip. & Veh. Repair	63,656	25,742	28,850	30,000	30,000	
50460	Uniforms	1,456	2,228	2,500	4,500	4,500	
50470	Capital Purch-Veh. & Equip.	108,128	131,345	272,000	287,800	135,200	
50475	Capital Improvements	43,051	27,637	66,700	66,700	257,000	See capital detailed list
50485	Tennis Expense	2,924	8,562	18,000	8,000	18,000	
52510	Utilities for City Use	309,462	341,083	315,000	315,000	315,000	Includes all parks
	Total Expenses	1,825,434	1,978,588	2,342,975	2,428,404	2,686,969	-
TOTAL PARKS AND REC		(1,348,662)	(1,474,272)	(1,838,940)	(1,863,404)	(2,188,469)	

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GOLF CLUBHOUSE AND GROUNDS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
44510	Memberships	196,089	193,472	200,000	195,000	214,000	some
44520	Green Fees	199,695	207,487	200,000	226,000	220,000	
44530	Cart Rentals	397,856	403,149	400,000	436,000	429,000	
44540	Pro Shop Sales	110,515	108,250	100,000	115,600	116,000	Great considering remodel. Competition from online sales want to keep this conservative
44545	Pro Shop Sales-Custom Order	32,143	40,787	25,000	28,375	42,000	Jeff has certified 4 vendors-this should see nice increase
44550	Driving Range	50,826	46,358	46,660	46,000	49,500	
44560	Beverage Sales	70,028	79,884	72,660	70,000	85,000	New patio should increase sales
44570	Food Sales	66,110	62,130	62,000	71,000	70,000	
44585	Golf Lessons	-	2,725	268	2,500	-	
new acct	Patio Rental and Events					10,000	
49020	Handicap Fees	4,045	8,127	8,500	5,000	7,000	
	Total Revenue	1,127,306	1,152,369	1,115,088	1,195,475	1,242,500	
GOLF CLUBHOUSE EXPENSES							
50050	Salaries-Club House	289,317	298,131	314,600	380,212	446,876	4 new positions
50045	Overtime	4,925	5,217	6,200	3,000	5,000	
50190	Employee Payroll Taxes	22,908	22,892	24,750	29,316	34,569	
50200	Employee Retirement Expense	15,961	15,856	14,500	17,059	19,281	
50210	Employee Medical Insurance	134,021	77,047	90,996	58,000	66,850	
50215	Required Contrib-OPEB	10,128	11,194	12,450	12,000	16,000	
50220	Casualty Insurance			17,950	12,500	15,872	
50230	Training/School	145	-	1,700	1,725	1,750	
50290	Professional/Contract Services	940	580	1,100	-	1,000	
50300	Computer Expense	6,823	2,618	5,000	-	3,500	*move from general supplies in munis if approved*
50330	Postage	1,168	1,666	772	1,000	1,000	
50350	Supplies-Club House	12,656	14,761	14,000	11,750	17,500	
50360	General Maintenance	-	1,914	16,000	7,050	18,300	
50380	Telephone	7,280	7,014	7,515	8,000	7,500	
50390	Dues & Memberships	499	6,515	7,450	7,450	7,500	
50430	Gas & Oil				1,000	1,000	May not need unless Jeff M gets a vehicle
50440	Equip & Vehicle Repair			1,000	2,500	3,000	increase due to age of picker rollers
50460	Uniforms	172	-	1,250	1,250	1,200	
50470	Capital Purch-Veh. & Equip	10,800	-	20,000	21,600	14,500	
50570	Adv. & Promotion	5,680	3,600	10,000	14,000	12,500	
52510	Utilities for City Use	35,120	36,341	36,500	35,000	37,000	
54510	Purchases - Beer, Wine	35,208	40,113	44,000	42,000	46,000	should go up with events
54530	Purchases - Food	45,828	39,660	50,650	53,550	55,000	should go up with events
54535	Supplies - Grill	4,504	12,247	16,000	7,500	15,000	
54540	Cost-Pro Shop Sales	82,905	77,224	79,550	76,000	79,700	
54545	Cost Shop-Custom Orders	32,357	33,920	31,920	27,500	30,300	
TOTAL GOLF CLUBHOUSE		759,346	708,510	825,853	830,962	957,698	-
GOLF GROUNDS EXPENSES							

50020	Salaries-Grounds	339,112	294,967	304,250	324,960	385,647	3 new positions and 1 promotion
50045	Overtime	1,340	1,784	1,925	-	2,000	
50190	Employee Payroll Taxes	25,553	22,065	22,780	24,859	29,655	
50200	Employee Retirement Expense	27,036	23,863	23,910	24,389	27,743	
50210	Employee Medical Insurance		175,451	206,000	216,000	93,760	was club house paying for this before?
50215	Required Contrib-OPEB		2,566	7,600	-	11,200	
50220	Casualty Insurance			28,105	12,500	23,472	
50230	Training/School/Travel			500	500	1,000	
50290	Professional/Contract Services	1,733	180	-	-	11,145	irrigation computer upgrade/warranty 3 year service agreeemnt
50340	General Supplies	86,815	75,999	88,500	80,000	100,000	Increase for T boxes and other areas for sodding
50360	General Maintenance	19,413	12,254	15,000	15,000	10,000	
50380	Telephone	289	177	760	175	800	
50430	Gas & Oil	10,913	11,878	13,500	12,000	18,000	
50440	Equip & Veh Repair	22,885	18,944	28,000	30,000	30,000	golf carts out of warranty in March 2019
50460	Uniforms	1,447	-	2,003	2,000	2,000	
50470	Capital Purch-Veh. & Equip	334,768	46,710	49,792	50,500	55,740	See detailed capital list
52510	Utilities for City Use	24,124	25,396	24,760	24,000	25,000	
TOTAL GOLF GROUNDS		895,427	712,234	817,385	816,883	827,162	
TOTAL EXPENSES CLUBHOUSE & GROUNDS		1,654,773	1,420,744	1,643,238	1,647,845	1,784,860	
TOTAL GOLF CLUBHOUSE & GROUNDS		(527,467)	(268,375)	(528,150)	(452,370)	(542,360)	

FAIRHOPE DOCKS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
41010	Rent - 17 Turtles	3,000	3,000	500	3,000	-	This is now marina office
41025	Fairhope Docks (slip rentals)	24,493	27,011	165,000	277,900	210,000	ALL SLIPS NOT AVAILABLE FOR USE. 2019 PROJECTION INCLUDES A RESOLUTION TO INCREASE SLIP RENTALS \$10/FT-FLEXIBLE BASED ON WHERE WE ARE WITH RENOVATIONS
41035	Rent - Boatyard	26,618	65,603	10,000	30,000	-	PROJECTED 90 DAYS-LEFT W/O PAYING RENT
41045	Fuel Income			60,000	24,300	262,000	need gross sales for both diesel and gas, this number should be more than expenses
	Total Revenue	54,111	95,614	235,500	335,200	472,000	Not meeting revenue goals due to non-implementation of DOCKWA-only software compatible with Munis
EXPENSES							
50040	Salaries			55,400	64,760	107,342	Added assistant
50045	Overtime			9,300	-	5,000	
50190	Employee Payroll Taxes			4,551	4,954	8,594	
50200	Employee Retirement Expense			3,766	3,213	6,359	
50210	Employee Medical Insurance			6,550	14,000	25,400	
50220	Casualty Insurance			225		395	
50290	Professional/Contract Services			12,000	-	10,000	
50300	Computer Expense				1,000	7,400	wifi outdoor \$6000
50320	Office Supplies			700	500	500	
50330	Postage				600	300	
50340	General Supplies			35,000	5,000	31,300	
50360	General Maintenance	1,000		57,000	50,000	266,030	this includes \$197k for channel and slip dredging,
50380	Telephone			1,350	1,200	3,230	increase due to ATT Uverse
50425	Diesel			20,000	-	60,000	
50430	Gasoline & Oil			50,000	-	150,000	
50440	Equip & Vehicle Repair				-	2,600	
50460	Uniforms				-	1,100	
50470	Capital Purch-Veh. & Equip.			115,000	-	85,000	
52510	Utilities for City Use			14,000	-	14,000	
	Total Expenses	1,000	-	384,842	145,227	784,550	
TOTAL HARBOR/MARINA		53,111	95,614	(149,342)	189,973	(312,550)	
TOTAL REVENUE		1,658,190	1,752,299	1,854,623	2,095,675	2,213,000	
TOTAL EXPENSES		3,481,206	3,399,331	4,371,055	4,221,476	5,256,379	need to make note why this is going up so much, fairhope docks, purchase land....
CAP PURCHASES TO BE PAID BY IMPACT FEE FUND						(667,000)	
NET INCOME/(LOSS)		(1,823,017)	(1,647,032)	(2,516,432)	(2,125,801)	(2,376,379)	

PLANNING AND DEVELOPMENT SERVICES							
BUILDING & PERMITTING		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
40350	Building Permits	731,729	921,072	1,110,000	928,000	1,309,800	
40360	Inspection Fees	231,336	377,525	515,000	325,000	618,000	
40370	Building Fines	14,471	24,718	36,900	20,000	40,590	
	Total Revenue	977,536	1,323,315	1,661,900	1,273,000	1,968,390	
EXPENSES							
50040	Salaries	407,026	360,565	424,000	431,966	480,256	2 new positions-1 of those shared with planning
50045	Overtime	3,779	14,311	6,000	3,729	6,000	
50190	Employee Payroll Taxes	31,437	28,160	32,222	33,331	37,199	
50200	Employee Retirement Expense	39,017	33,594	36,735	38,716	40,588	
50210	Employee Medical Insurance		-	82,000	-	106,530	See comments about medical. overall lower
50220	Casualty Insurance			19,800	-	19,257	
50230	Training/School	3,767	10,163	10,500	16,800	12,540	
50290	Professional/Contract Services	4,466	26,343	65,000	50,000	35,000	\$35k ICC plan review services-will be reimbursed
50300	Computer Expense	6,789	4,819	5,000	2,000	7,500	
50320	Office Supplies	1,790	1,423	750	2,500	12,250	
50330	Postage	584	707	1,000	1,000	1,000	
50340	General Supplies	5,710	7,472	12,000	10,000	11,000	
50360	General Maintenance		343		1,000	1,000	
50380	Telephone		5,596	5,700	-	6,000	
50390	Dues & Membership	280	70	2,500	2,500	2,690	
50430	Gasoline & Oil		5,842	5,900	-	6,000	
50440	Equip & Vehicle Repair		1,567	2,500		3,500	
NEW ACCT	Misc-Public outreach campaigns					5,500	*if approved, create new line item and separate out of 50340 in Munis*. (ADA in 2018)
50460	Uniforms		920	1,000	1,000	3,500	2018 budgeted estimate way off
50470	Capital Purch-Veh. & Equip.	26,575	60,201	20,262	25,000	25,000	
	Total Expenses	531,220	562,096	732,869	619,542	822,310	
TOTAL BUILDING AND PERMITTING		446,317	761,219	929,031	653,458	1,146,080	

PLANNING		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
40380	Re-zoning Applications	11,604	14,508	15,000	14,000	14,000	
41240	Subdivision Fees	171,030	171,025	175,200	194,000	175,000	
	Total Revenue	182,634	185,533	190,200	208,000	189,000	
EXPENSES							
50040	Salaries	296,523	294,622	330,000	368,171	392,723	1 new position shared with building
50045	Overtime	933	3,109	2,050	3,564	2,000	
50190	Employee Payroll Taxes	22,478	22,470	25,300	28,438	30,196	
50200	Employee Retirement Expense	29,389	28,164	30,445	37,346	33,813	
50210	Employee Medical Insurance		-	23,500		61,120	See note beside medical on general government
50220	Casualty Insurance			9,100		6,240	
50230	Training/School	5,988	1,898	2,000	4,000	7,000	includes \$3k for annual Congress for New Urbanism annual meeting
50290	Professional/Contract Services	129,288	36,325	40,000	15,000	27,975	includes \$6k for online hosting of GIS mapviewer svc and updates and \$7k for on call arch & urban design
50300	Computer Expense	6,663	4,177	5,000	-	9,000	Includes \$3,750 or ESRI GIS License-split among planning, PW, and Utilities
50320	Office Supplies		1,807	-	-	1,000	
50330	Postage	584	707	622	1,000	1,000	
50340	General Supplies	3,365	2,498	2,000	-	2,000	
50360	General Maintenance						
50380	Telephone		804	1,000		1,000	
50390	Dues & Membership	10,605	9,846	10,000	10,000	10,000	
50430	Gasoline & Oil		1,296	1,355		1,400	
50440	Equip & Vehicle Repair		756	160		800	
50470	Capital Purch-Veh. & Equip.			25,504	50,000	62,000	See detailed capital list
	Total Expenses	505,816	408,479	508,036	517,519	649,267	
TOTAL PLANNING		(323,182)	(222,946)	(317,836)	(309,519)	(460,267)	
TOTAL REVENUE		1,160,170	1,508,848	1,852,100	1,481,000	2,157,390	

TOTAL EXPENSES	1,037,036	970,575	1,240,905	1,137,061	1,471,577	
NET INCOME/(LOSS)	123,135	538,273	611,196	343,939	685,813	

PUBLIC WORKS							
STREETS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
	Rent-City Equipment				9,450	10,000	need to pass ordinance-was presented in 2018 budget
	Total Revenue		-	-	9,450	10,000	
EXPENSES							
50040	Salaries	1,350,547	1,293,697	1,405,055	1,567,209	1,612,382	Includes three new positions - 1 of those shared with utilities
50045	Overtime	31,338	15,894	55,000	3,005	15,000	
50190	Employee Payroll Taxes	102,875	97,169	108,950	120,121	124,495	
50200	Employee Retirement Expense	128,952	112,338	123,300	136,211	141,681	
50210	Employee Medical Insurance	267,826	376,241	431,000	392,000	399,000	
50215	Required Contrib-OPEB	20,232	25,709	24,300	26,000	20,400	
50220	Casualty Insurance	-	-	154,500	76,000	166,861	This was not departmentalized before
50230	Training/School	10,270	7,302	3,500	1,200	4,600	includes \$3k for annual Congress for New Urbanism annual meeting
50290	Professional/Contract Services	32,688	2,908	22,000	15,500	25,475	includes \$6k for online hosting of GIS mapviewer svc and updates and \$7k for on call arch & urban design
50300	Computer Expense	251	98	4,500	100	6,950	MUTCD software for sign plotter \$3,200; ESRI GIS License \$3,750k
50340	General Supplies	67,721	69,029	69,000	60,000	68,440	
50360	General Maintenance	-	43,295	27,000	18,000	43,100	
50380	Telephone	4,963	3,650	6,600	6,600	7,300	
50390	Dues & Membership	574	794	800	1,000	1,000	
50430	Gasoline & Oil	76,977	86,342	85,000	85,000	85,000	
50440	Equip. & Veh. Repair	129,205	119,459	110,000	50,000	110,000	
50460	Uniforms	10,617	9,950	3,000	1,200	10,800	took a year off - now need to purchase
50470	Capital Purch-Veh. & Equip	164,662	421,602	413,077	318,714	329,588	2018 projected over budget due to 2017 budgeted purchases not rec'd and paid until 2018 ~\$117k
50520	Equipment Rental	2,800	905	2,000	4,000	4,500	
51400	Flowers	183,294	140,288	138,895	132,640	152,536	Not departmentalized before - in line with previous years
51410	St. Material & Landscaping	281,450	154,797	250,000	280,000	294,000	includes \$14k for knoll park

51420	Sidewalks	24,934	12,938	20,000	50,000	50,000	
52510	Utilities for City Use	132,514	142,984	137,600	133,000	140,000	
	Total Expenses	3,024,690	3,137,388	3,595,077	3,477,500	3,813,108	
TOTAL STREET DEPARTMENT		(3,024,690)	(3,137,388)	(3,595,077)	(3,468,050)	(3,803,108)	

SANITATION		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
REVENUE							
41220	Sanitation Collection	1,547,682	1,594,839	1,696,000	1,992,000	1,900,000	Did not approve \$3 but \$1 so 2018 under budget.
41640	Sale - Recycle Paper	618	48,470	30,000	50,000	12,000	Market has crashed on this
41660	Sale - Trash Cans	2,470	1,950	1,000	22,500	1,200	See proposal. Estimated increase is almost \$30k. Using two thirds to be conservative
41665	Sale-Recycle Misc. and Plastics	7,129	10,266	603	12,000	-	
	Total Revenue	1,557,899	1,655,525	1,727,603	2,076,500	1,913,200	
EXPENSES							
50040	Salaries	769,012	789,164	855,000	948,021	1,055,712	" I 3 min per customer 35/customers growth per month. 3.5 more man hours a month. One whole week plus overtime. "
50045	Overtime	44,003	50,764	89,200	13,807	70,000	This is conservative because not flexing time for events
50190	Employee Payroll Taxes	58,224	60,285	67,305	70,587	86,117	
50200	Employee Retirement Expense	74,281	72,926	77,200	90,201	96,921	
50210	Employee Medical Insurance	344,351	216,916	289,000	231,000	214,700	
50215	Required Contrib-OPEB	10,128	11,194	10,000	12,000	11,200	
50220	Casualty Insurance			116,755	101,000	57,995	Wasn't departmentalized before
50230	Training/School	112	1,280	7,000	7,100	7,700	
50290	Professional/Contract Services		10,338	1,000	-	1,000	
50340	General Supplies	43,199	54,097	50,000	50,000	35,700	biggest savings clear recycle bags
50360	General Maintenance				16,200	27,500	
50380	Telephone		129	255	100	7,800	includes cell phone service of \$7,200
50390	Dues & Membership	190	212	200	300	200	
50430	Gasoline & Oil	81,702	92,991	108,950	86,200	99,130	
50440	Equip. & Veh. Repair	240,055	165,656	186,800	80,000	159,000	
50460	Uniforms	-	5,759	2,050	1,200	10,600	have not replace in years
50470	Capital Purch-Veh. & Equip	332,106	20,479	647,429	231,300	47,500	rec'd and paid until 2018 ~\$570k. This is due to budget being passed late
51460	Landfill Charges	277,020	285,470	289,000	286,000	351,300	
51465	Landfill Maint.	15,500	18,111	29,000	28,500	49,500	this includes \$13,500 for well (landfill vents) and transfer station repairs

51470	Purchases-Recycle Bins/Grbge Cans	21,645	31,523	44,000	46,100	124,173	This will go way down as we are proposing charging for cans and giving away recycle bins.
52510	Utilities for City Use	4,039	4,331	4,450	4,500	4,500	
	Total Expenses	2,315,569	1,891,624	2,874,594	2,304,116	2,518,248	
TOTAL SANITATION DEPARTMENT		(757,670)	(236,099)	(1,146,991)	(227,616)	(605,048)	

CONSTRUCTION & FACILITIES MAINTENANCE		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
50040	Salaries	78,392	97,671	114,950	146,359	230,300	and hired one in 2018. We have ~100 buildings - assets that must be maintained or we spend more money in reactionary mode
50045	Overtime	9,326	4,214	2,850	414	3,500	
50190	Employee Payroll Taxes	6,210	7,794	10,050	11,228	17,886	
50200	Employee Retirement Expense	6,546	7,337	8,165	10,480	16,869	
50210	Employee Medical Insurance			12,600		20,400	hiring of additional personnel
50220	Casualty Insurance			2,520		1,972	
50230	Training/School				2,000	3,000	
50290	Professional/Contract Services					10,000	to individual requesting dept maint accts. Needed until we get more help in this department *if approved, create line item and separate out of 50340
50300	Computer Expense					2,000	
50340	General Supplies	742	599	5,000	7,000	14,250	increase due to hiring of two add'l personnel
50360	General Maintenance		364	1,000		10,000	maintaining of office spaces once built
50380	Telephone		1,581	2,500	2,520	3,120	
50430	Gasoline & Oil		2,535	2,825		3,042	
50440	Equip & Vehicle Repair		119	2,500		2,500	
50460	Uniforms		1,207	-		3,600	for new hires and fr safety *if approved, create line item and separate out of 50340 in Munis*
50470	Capital Purch-Veh. & Equip.			25,385	27,000	27,000	See detailed capital list
	Total Expenses	101,217	123,421	190,345	207,001	369,440	

FLEET MAINTENANCE		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
50040	Salaries	295,929	289,246	330,000	337,587	389,504	1 new position
50045	Overtime	2,779	1,373	6,500		6,500	Reduce if get hire
50190	Employee Payroll Taxes	22,782	21,889	24,200	25,825	30,294	
50200	Employee Retirement Expense	26,372	25,082	26,665	28,460	32,580	
50210	Employee Medical Insurance		-	30,000	-	55,850	
50215	Required Contrib-OPEB					16,000	
50220	Casualty Insurance			14,300		10,445	
50230	Training/School		-			1,500	mechanic certifications
50300	Computer Expense	12	-			6,000	General upgrades - Tim and Billy; software upgrades
50340	General Supplies	115,945	101,833	70,000	90,000	100,000	
50360	General Maintenance		120	5,000	7,500	6,000	
50380	Telephone		1,046	1,050	2,520	1,050	Supervisor phone
50430	Gasoline & Oil		2,076	4,100	-	4,300	
50440	Equip & Vehicle Repair		1,330	3,400	-	3,500	
50460	Uniforms		1,309			2,220	
50470	Capital Purch-Veh. & Equip.		25,365		30,800	22,075	See detailed capital list
	Total Expenses	463,819	470,669	515,215	522,692	687,818	
	TOTAL FLEET MAINTENANCE	463,819	470,669	515,215	522,692	687,818	
	TOTAL REVENUE	1,557,899	1,655,525	1,727,603	2,085,950	1,923,200	-
	TOTAL EXPENSES	5,905,294	5,623,103	7,175,231	6,511,309	7,388,614	
	CAP PURCHASES TO BE PAID BY IMPACT FEE FUND					(6,400)	
	NET INCOME/(LOSS)	(4,347,395)	(3,967,578)	(5,447,628)	(4,425,359)	(5,459,014)	

AIRPORT AND LIBRARY

AIRPORT	ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	MAYOR NOTES
REVENUE						
44000 SCA 2015	67,500				-	
44010 Fuel Sales	19,210	17,775	15,148		-	
44030 City of Fairhope Appropriation	428,000	342,000	320,000	320,000	320,000	
44050 T Hanger Rent	-				-	
44060 Public Safety Rent	7,555	7,932	7,300		-	
44070 FBO Continental/Office Rent	154,111	154,931	103,716		-	
44075 Ground Lease Rent	12,222	12,046			-	
49010 Interest Income	901	990	186		-	
49025 Sale of Assets	-				-	
49040 Miscellaneous Income	-	750	10,174		-	
49050 FAA Grant	749,684	2,666,613	314,178		-	
49099 Service Concession Income		67,500		67,500	-	
Total Revenue	1,439,183	3,270,537	770,703	387,500	320,000	
EXPENSES						
50220 Insurance Casualty	39,059	18,914	36,364			
50240 Travel/Dues/Meetings	2,873	1,598	1,573		-	
50250 Bank/Trustee Fees	305	622	117		-	
50280 Legal Fees	19,316	26,639	11,874		-	
50290 Professional Services	14,170	23,270	6,438		-	
50320 Office & General	9,018	7,623	1,310		-	
50340 Operating Supplies	-	682	1,375		-	
50360 Maintenance-Bldgs/Facility	56,180	26,688	47,697		-	
50361 Maintenance-Grounds	35,137	34,666	24,116		-	
50400 Miscellaneous	-				-	
50530 Bond Issue Expense	-	54,600			-	
50540 Electricity	8,111	8,142	(970)		-	
50610 Capital Improvements	901,919	2,810,453	334,271		-	
50700 Fairhope Airport Academy Exp	(6,666)				-	
50955 Debt Service - Interest Exp	130,194	167,484	92,458		-	
50960 Debt Service - Bond Payment	285,000	162,006	112,994		-	
Total Expenses	1,494,616	3,343,388	669,616	-	-	
TOTAL AIRPORT REVENUE	1,439,183	3,270,537		387,500	320,000	
TOTAL AIRPORT EXPENSES	1,494,616	3,343,388		-	-	
NET INCOME/(LOSS)	(55,433)	(72,850)		387,500	320,000	

LIBRARY	ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	DEPART REQUESTS 2018	BUDGET 2018	MAYOR NOTES
REVENUE						
Fines and lost books	18,102	14,225			14,225	
Donations, gifts, materials and bequests	46,196	8,000			8,000	
State Aid	14,092	16,482			16,482	
Lease Income	1,500	1,500			1,500	
Payments from City of Fairhope	806,225	818,477			818,477	
Miscellaneous	17,370	12,340			12,340	
Total Revenue	903,485	871,024		-	871,024	
EXPENSES						
Salaries	505,805	508,617			508,617	
Payroll Taxes	38,022	39,594			39,594	
Insurance	12,694	78,545			78,545	
Employee's Retirement	44,642	41,133			41,133	
Books, Periodicals, Audio Visual	96,114	97,425			97,425	
Supplies	17,056	15,100			15,100	
Janitorial Service	24,778	27,300			27,300	
Professional Fees	8,892	11,250			11,250	
Telecommunications	636	-			-	
Capital Outlay	5,076	-			-	
Maintenance	32,126	38,585			38,585	
Miscellaneous	59,400	13,476			13,476	
Total Expenses	845,241	871,024		-	871,024	
TOTAL LIBRARY REVENUE	903,485	871,024		-	871,024	
TOTAL LIBRARY EXPENSES	845,241	871,024		-	871,024	
APPROPRIATION FROM CITY	806,225	818,477			818,477	
MAINTENANCE PAID OUTSIDE OF APPROPRIATION	16,824	25,000			120,000	
UTILITIES PAID OUTSIDE OF APPROPRIATION	193,558	190,000			190,000	
TOTAL CITY SUBSIDY	1,016,607	1,033,477			1,128,477	Total subsidy is around 100% - Makes up almost half the City's 2018 Budget Deficit
NET INCOME/(LOSS)	58,244	-		-	-	
CASH ON HAND (Reported from Library CAFR)	409,102					Please note

		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	DEPART REQUESTS 2019	Mayor Notes
APPROPRIATIONS AND TRANSFERS							
STAFF AGENCIES & APPROPRIATIONS							
51820	Public Library	806,225	818,477	818,477	818,477	818,477	see individual library worksheet for maintenance & utilities paid outside appropriation
51870	The Haven	65,000	65,000	65,000	65,000	65,000	
51890	Airport Appropriation-Debt Service	408,000	342,000	320,000	320,000	320,000	
51900	Baldwin Co. Transit Hub	24,000	33,900	27,600	24,000	27,600	
TOTAL STAFF AGENCIES & APPRO.		1,303,225	1,259,377	1,231,077	1,227,477	1,231,077	
DEBT SERVICE							
50465	Lease/Purchase	104,256	64,192	66,101	64,192	67,500	current lease expires 10/25/18. We will enter into new lease for approx \$5,650/mo
	Twin Beech Ballpark-Debt service payment					587,000	Impact Fees
50955	Trans to Debt Service Fund	1,091,876	1,697,100	1,712,400	1,671,922	1,661,507	regular General debt payments
	Debt Reduction	2,000,000	-	1,200,000	1,200,000	460,000	Amount needed to pay off all City debt by 2020
TOTAL DEBT SERVICE		3,196,132	1,761,292	2,978,501	2,936,114	2,776,007	
OTHER EXPENDITURES							
50965	Transfers to Capital Projects	2,105,068	1,958,304	2,032,208	173,153	-	were not done. It is re-budgeted for 2019. Recommend editing ordinance for 2019 not to earmark 25% of sales tax transfer due to high balance in capital projects cash
52095	Transfers to Impact Fee Fund	-	-				
TOTAL OTHER EXPENDITURES		2,105,068	1,958,304	2,032,208	173,153	-	
TOTAL APPROPRIATIONS, DS & TRANSFERS		6,604,426	4,978,973	6,241,786	4,336,744	4,007,084	

BUDGET - FISCAL YEAR 2019						
GAS TAX FUND		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	MAYOR'S BUDGET 2019
REVENUE						
45010	2% Petroleum Inspect. Fee	7,325	7,891	7,150	7,000	7,000
45020	7% Gas Excise Tax	45,262	49,344	44,550	45,000	45,000
45030	4% Gas Excise Tax	26,241	28,884	25,850	26,000	26,000
45040	5% Gas Excise Tax	14,873	16,388	14,710	14,000	14,000
	TOTAL REVENUE	93,701	102,506	92,260	92,000	92,000
EXPENSES						
50580	Fees, Bank, etc.		-			
55010	Street Material/Construction Costs	43,711	16,270	16,209	40,000	40,000
55020	Transfers to CP - road const	120,000	-	-		
	TOTAL EXPENSES	163,711	16,270	16,209	40,000	40,000
	NET EARNINGS	(70,010)	86,236	76,051	52,000	52,000

BUDGET - FISCAL YEAR 2019							
		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	MAYOR'S BUDGET 2019	Mayor Notes
CAPITAL PROJECTS FUND							
REVENUE							
45635	Grant Income		424,567		500,000	500,000	
49810	Transfers From General Fund	2,105,068	1,958,304	2,032,208	173,153	443,500	
49890	Transfers from Gas Tax	120,000	-		-		
49895	Transfers from Impact Fee Fund	300,000	429,900	188,500	376,000	535,000	
	TOTAL REVENUE	2,525,068	2,812,771	2,220,708	1,049,153	1,478,500	
EXPENSES							
55775	Rock Creek Stabilization			65,000		650,000	
55853	Drainage Improvements	62,544	18,836	35,000	300,000	300,000	
55856	City wide street resurfacing/miscellaneous paving	1,267,415	147,722	62,500	250,000	300,000	Paid out of Impact Fees
55859	BRATS Hub Transit Shelter/Parking Deck Improvements	-	-		120,000	120,000	\$600k grant with 20% match
55862	Pool Building Façade		5,413			204,225	includes ventilation system
55867	Fairhope Docks Seawall	10,706	100,448	66,085	85,000	300,000	
55869	Golf Club House		20,364	395,000	210,000	30,000	
55870	Library Repairs		-	50,000	550,000	1,150,000	fund from bank accts
55871	TAP-Manley		108,221	150,000	550,000	550,000	
55872	Restrooms North Beach				116,000	116,000	rollover
	80x120 Truck Shed for heavy equipment and trucks					120,000	
	Roundabout at 104 and Section					150,000	includes \$20k for landscaping
	Golf Club House interior renovations					164,500	
	Marina Renovations					400,000	includes finger piers, docks, and jetty expansions
	Saferoom for public works/emergency responders					750,000	
	Boys and Girls Club playground					75,000	Paid out of Impact Fees
	ADA Platforms and Ramps - Stadium					160,000	Paid out of Impact Fees
	TOTAL EXPENSES	1,340,665	401,003	823,585	2,181,000	5,539,725	

BUDGET - FISCAL YEAR 2019							
		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	MAYOR'S BUDGET 2019	MAYOR NOTES
IMPACT FEE FUND							
REVENUE							
40030	Police	33,326	42,704	40,000	40,000	40,000	
40040	Fire	183,767	235,041	220,000	235,000	225,000	
40050	Transportation	214,236	274,011	230,000	270,000	250,000	
40060	Recreation	520,832	666,151	540,000	600,000	550,000	
40950	Interest Income	316	1,847	6,400	800	3,000	
	TOTAL REVENUE	952,477	1,219,754	1,036,400	1,145,800	1,068,000	
EXPENSES							
50000	Police		12,977	103,235	140,000	100,000	
50010	Fire			218,974	226,500	35,000	
50015	Transportation			61,883	78,500	6,400	
50030	Recreation			64,167	300,820	667,000	
50965	Transfers to Cap Projects Fund	300,000	429,900	188,500	376,000	535,000	
	TOTAL EXPENSES	300,000	442,877	636,759	1,121,820	1,343,400	Sum of all depts including capital improvements
	Net Income Over (Under Expenditures)	652,477	776,877	399,641	23,980	(275,400)	Doesn't include new impact fee income coming in every month - this will not be a negative

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved-Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
General Government								
S	indicates split purchases-see boxes below							
1	S SUV for IT Department	-	6,250	-	6,250		6,250	vehicle from another department was transferred to IT after draft of budget
2	S IT - Switch Replacement	-	-	23,750	23,750		23,750	Priority 1-network switches out of date
3	IT - Replacement Desktop/Laptops for City Hall	11,666	-	-	11,666		11,666	huge discount with bulk purchase-see purchase for PD and Utilities
4	S IT - P25 County Emergency Radios	-	-	3,714	3,714		3,714	Purchased half in 2018 - Requesting remaining this year
5	S IT - Video Conference	-	3,750	-	3,750		3,750	
6	S IT - Wifi (replace indoor-old; add additional outdo	8,750	-	-	8,750		8,750	
7	S IT - Council Audio	-	-	3,000	3,000		3,000	cut in 2018 budget; citizens complaining can't hear
8	IT - Re-cable City Hall	24,000	-	-	24,000	(24,000)	-	
9	S IT - Camera Recording Server	8,500	-	-	8,500		8,500	
10	S IT - Munis General Billing	8,000	-	-	8,000		8,000	
11	Finish Brick on Driveup Window	-	-	5,000	5,000	(5,000)	-	
12	S Revenue - Small SUV	6,250	-	-	6,250		6,250	Runners will be budgeted and use current vehicles
	Total	67,166	10,000	35,464	112,630	(29,000)	83,630	
	<i>FY2018 Rollover Total</i>				<i>35,464</i>		<i>30,464</i>	
IT Department								
	SUV					Video Conference		Camera Recording Server
	Gen Govt					Gen Govt	\$ 3,750	Gen Govt
	Gas					Gas	\$ 3,750	Gas
	Electric					Electric	\$ 3,750	Electric
	Water					Water	\$ 2,438	Water
	Sewer					Sewer	\$ 1,312	Sewer
					\$ -		\$ 15,000	
	Switch Replacement					Wifi		Munis General Billing
	Gen Govt				\$ 23,750	Gen Govt	\$ 8,750	Gen Govt
	Gas				\$ 23,750	Electric	\$ 8,750	Gas
	Electric				\$ 23,750	Water	\$ 5,688	Electric
	Water				\$ 15,438	Sewer	\$ 3,062	Water
	Sewer				\$ 8,312		\$ 26,250	Sewer
					\$ 95,000			

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved-Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
	<i>P25 County Emergency Radios</i>					<i>Council Audio</i>		<i>Revenue Department</i>
	Gen Govt				\$ 3,714	General	\$ 3,000	<i>Small SUV</i>
	Econ & Comm Dev				\$ 3,714	Planning	\$ 3,000	Gen Govt
	Fire				\$ 3,714	Gas	\$ 3,000	Gas
	Public Works				\$ 3,714	Electric	\$ 3,000	Electric
	Gas				\$ 3,714	Water	\$ 1,950	Water
	Electric				\$ 3,714	Sewer	\$ 1,050	Sewer
	Water				\$ 2,414		\$ 15,000	
	Sewer				\$ 1,300			
					\$ 25,998			
Planning Department								
1	Munis Planning Software	-	-	50,000	50,000		50,000	
2	S Council Audio	-	-	3,000	3,000		3,000	
3	Munis Maplink (ties GIS database to Munis)	9,000	-	-	9,000		9,000	
	Total	9,000	-	53,000	62,000		62,000	
	<i>FY2018 Rollover Total</i>				<i>53,000</i>		<i>53,000</i>	
Building Department								
1	F150 Ext Cab	-	-	25,000	25,000		25,000	For new inspector / Used ALDOT
2	Ford SUV	30,000	-	-	30,000	(30,000)	-	Colorado will be surplusd / Used ALDOT
	Total	30,000	-	25,000	55,000	(30,000)	25,000	
	<i>FY2018 Rollover Total</i>				<i>25,000</i>		<i>25,000</i>	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved-Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Econ & Comm Development								
1	S IT - P25 County Emergency Radios	-	-	3,714	3,714		3,714	Purchased half in 2018 - Requesting remaining this year
2	Street Legal Golf Cart	-	12,000	-	12,000		12,000	Cut in 2018, used all events for city employees's use
	Total	-	12,000	3,714	15,714		15,714	
	<i>FY2018 Rollover Total</i>				3,714		3,714	
Civic Center								
1	Awning for NW entrance (must)	-	6,500	-	6,500		6,500	water comes into building
2	Fire Alarm Upgrade	-	25,000	-	25,000	(25,000)	-	
3	Stage Bracing Repairs & flooring replaced (must)	-	35,000	-	35,000		35,000	safety issue
4	Stage Lighting Controls - Upgrade to LED (must)	-	40,000	-	40,000		40,000	can't get parts anymore for current system
5	Tile Floor Replacement in Auditorium and Lobby	-	20,000	-	20,000	(20,000)	-	
6	L/R dressing rooms floor repairs & tile (must)	-	8,000	-	8,000		8,000	both cracking
7	Chair carts and banquet tables (must)	-	8,500	-	8,500		8,500	
8	Commercial freezer for kitchen-Civic	-	5,500	-	5,500		5,500	
9	Replace 45 yr old HVAC unit Council Chambers (m	-	20,000	-	20,000		20,000	
10	Replace carpet in Council Chambers	-	6,500	-	6,500	(6,500)	-	
11	Civic Center auditorium/interior walls painted	15,000	-	-	15,000	(15,000)	-	
	Total	15,000	175,000	-	190,000	(66,500)	123,500	
	<i>FY2018 Rollover Total</i>				-		-	
Nix Center								
1	Replace Billards Front Office Corridor Unit	-	20,000	-	20,000		20,000	Cut in 2018
2	Replace small HVAC units (5)	-	20,000	-	20,000		20,000	Cut in 2018
	Total	-	40,000	-	40,000		40,000	
	<i>FY2018 Rollover Total</i>				-		-	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Police Department								
1	Three (3) Patrol Vehicles, Equipment, Painting, In	167,000	-	-	167,000	(41,750)	125,250	\$100K to be used from Impact Fee (asked for 4 cut 1)
2	Three (3) Patrol Vehicles for SRO's funded by	66,000	-	-	66,000	(44,000)	22,000	One car keep 2 surplus
3	Police Canine	-	-	10,000	10,000		10,000	Two approved in 2018 but only purchased one
4	A/C Units	-	-	25,000	25,000		25,000	Change remaining units
5	In-Car Video System - Purchase remaining cameras	-	-	32,500	32,500		32,500	Approved in 2018 - Purchase remaining cameras
7	Vault Systems for Investigation Vehicles	-	7,000	-	7,000		7,000	2018 cut \$6,600 so this is what this left; this locks guns-it's a safety
8	DrySafe Forsenic Evidence Drying Cabinet	7,800	-	-	7,800		7,800	
9	Active Shooter Kits	15,000	-	-	15,000		15,000	
10	Secured Storage Room for Ammunition with Clim	30,000	-	-	30,000		30,000	storage for ammo - If caught fire this is dangerous
11	IT - Cradlepoint COR IBR1100	-	-	28,000	28,000		28,000	Roll over (Ask Jeff)
12	IT - Updates to CAD/RMS (Year 1 of 2)	53,000	-	-	53,000		53,000	
13	Handheld Radios/Mobile Radios	65,000	-	-	65,000		65,000	Jeff to explain
14	Speed Trailer	19,000	-	-	19,000		19,000	Replace current broken one
15	Message Board	18,000	-	-	18,000		18,000	For Big Events - Alerting Public - Portable
16	IT - Replacement Desktop/Laptops for PD	11,667	-	-	11,667		11,667	
17	Patrol Vehicle for Public Information Officer	22,000	-	-	22,000	(22,000)	-	
	Total	474,467	7,000	95,500	576,967	(107,750)	469,217	
	<i>FY2018 Rollover Total</i>				<i>95,500</i>		<i>95,500</i>	
Corrections Capital Improvements								
1	A/C Units	5,000	10,000	10,000	25,000		25,000	
2	Jail Maintenance and repair	10,000			10,000		10,000	
3	Intercom upgrades	10,000			10,000		10,000	
4	Replace jail doors	50,000			50,000		50,000	worn out
	Total	75,000	10,000	10,000	95,000		95,000	
	<i>FY2018 Rollover Total</i>				<i>10,000</i>		<i>10,000</i>	
Fire Department								
1 S	IT - P25 County Emergency Radios	-	-	3,714	3,714		3,714	Purchased half in 2018 - Requesting remaining this year
2	Fire Gear Dryer	10,000	-	-	10,000		10,000	Priority 1 - Safety Issue - Impact Fee
3	New Boots - transition to leather	21,500	-	-	21,500		21,500	
4	Pagers 700 MHZ	46,000	-	-	46,000		46,000	Priority 1 - Safety concerns
5	Rechassis 915	-	-	156,000	156,000		156,000	
6	New Cabinets for Station 1	25,000	-	-	25,000		25,000	Priority 2 - Originals from 1991 (Falling Apart) - Impact Fee
7	Hose Washer	15,000	-	-	15,000		15,000	Save in Labor and will cut worktime in half
	Total	117,500	-	159,714	277,214		277,214	
	<i>FY2018 Rollover Total</i>				<i>159,714</i>		<i>159,714</i>	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Recreation								
1	Zero Turn Mower	13,500	-	-	13,500		13,500	
2	Infield Drag Machine	15,200	-	-	15,200		15,200	Replacing 14 yr old machine - old one to surplus
3	J.D. Gator	6,200	-	-	6,200		6,200	
4	Water Rower - Fitness Center	1,900	-	-	1,900		1,900	
5	Fairway Mower	-	54,000	-	54,000		54,000	Asked for 4 in 18 budget - approved for 3
6	Aerator Sports Fields	-	9,000	-	9,000		9,000	requested but not approved
7	Flail Mower Sports Fields	-	5,400	-	5,400		5,400	requested but not approved
8	2 Wheel Regular Cab 3/4 ton truck	23,550	-	-	23,550	(23,550)	-	Possible surplus depending on other dept needs
9	Vehicle Lift Volanta Shop	6,500	-	-	6,500	(6,500)	-	
10	Driveway from Gate to Concession Stand	-	-	30,000	30,000		30,000	Rollover from 2018 - Impact Fee
	Total	66,850	68,400	30,000	165,250	(30,050)	135,200	
	<i>FY2018 Rollover Total</i>				<i>30,000</i>		<i>30,000</i>	
11	Stadium Track Resurface	-	65,000	-	65,000		65,000	
12	3 Youth Tennis Courts	50,000	-	-	50,000		50,000	Impact Fee
13	Replaster indoor pool	51,000	-	-	51,000		51,000	
14	Spray Foam Pool Ceiling	48,000	-	-	48,000		48,000	
15	Infrared Heaters - Pool Deck	13,000	-	-	13,000		13,000	
16	Repaint Inside Pool	10,000	-	-	10,000		10,000	
17	Updgrade HVAC Controls	20,000	-	-	20,000		20,000	upgrade to symmetry based computer-maximum efficiency and reduced operating costs
	Total	192,000	65,000	-	257,000		257,000	
	<i>FY2018 Rollover Total</i>			-	-		-	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Golf Clubhouse								
1	Outdoor Patio Furniture	11,500	-	3,000	14,500		14,500	
	Total	11,500	-	3,000	14,500		14,500	
	<i>FY2018 Rollover Total</i>				<i>3,000</i>		<i>3,000</i>	
Golf Grounds								
1	Dump Trailer	-	-	7,500	7,500		7,500	Rolling over from 2018
2	Truck for Maintenance and Pro Shop	-	25,000	-	25,000		25,000	Since putting in the budget 2 p/t runners, need 3/4 ton truck can pull trailer
3	Z915 Zero Turn Mower	7,500	-	-	7,500		7,500	
4	Speed Roller (buy off lease)	4,100	-	-	4,100		4,100	
5	B2500 Tee Mower (purchase off Lease)	8,840	-	-	8,840		8,840	Buyout Price
6	Verticut Reels (purchase off Lease)	2,800	-	-	2,800		2,800	Buyout Price
	Total	23,240	25,000	7,500	55,740		55,740	
	<i>FY2018 Rollover Total</i>				<i>7,500</i>		<i>7,500</i>	
Fairhope Docks								
1	Barge (for dredging)	80,000	-	-	80,000		80,000	possibility of sharing with Fly Creek and FYC
2	Floating Dingy Docks/Kayak launch	5,000	-	-	5,000		5,000	
	Total	85,000	-	-	85,000		85,000	
	<i>FY2018 Rollover Total</i>				<i>-</i>		<i>-</i>	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved-Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Streets								
1	S IT - P25 County Emergency Radios**	-	-	3,714	3,714		3,714	Purchased half in 2018 - Requesting remaining this year
2	Elgin Street Sweeper Lease - 2018	-	-	106,569	106,569		106,569	Must - Payment 1 of three year lease to own contract
3	Barricade Trailer	6,500	-	-	6,500		6,500	
4	Flat Bed Truck	-	90,000	-	90,000		90,000	Replace 519 & 519.1
5	Mosquito Sprayer (Guardian 190 G4)	7,900	-	-	7,900		7,900	
6	3/4 Ton Truck for Landscape	26,000	-	-	26,000		26,000	Replace 511
7	Sign truck with tool body	53,000	-	-	53,000	(53,000)	-	Replace 512
8	FC 8600 - 130 Sign Plotter and Cutter	6,400	-	-	6,400		6,400	Not including time savings, material alone pays for itself in 3 years - Impact Fee
9	316 Cat Excavator Lease	-	-	-	-		-	Purchase for \$217,000 OR Lease: \$77,454.72/year for 3 years totaling \$232,364 - If lease, no payment due until FY2020
10	Front Deck Mower	27,500	-	-	27,500		27,500	
11	Bush Hog Tractor	39,000	-	-	39,000		39,000	
12	Bush Hog	10,000	-	-	10,000		10,000	
13	Scag	6,005	-	-	6,005		6,005	
14	Low boy trailer	40,000	-	-	40,000	(40,000)	-	contracting through Tony's so we don't use often and w/ upgrades need often; jobs go by faster as well
	Total	222,305	90,000	110,283	422,588	(93,000)	329,588	
	<i>FY2018 Rollover Total</i>				<i>110,283</i>		<i>110,283</i>	
Sanitation								
1	2018 Freightliner Lease (Replace 541)	-	-	-	-		-	MUST--2018 Carryover Item Currently on Order: Purchase for \$156,785 OR Lease: \$38,569/year for 3 years plus \$50,000 due at end of lease totaling \$165,707
2	One Chassis & Loader Body Lease (Replace Trash	-	-	-	-		-	MUST--2018 Carryover Item Currently on Order: Purchase for \$149,900 OR Lease: \$56,140/year for 3 years totaling \$168,420
3	One Chassis & Packer Body Lease (Replace Recycl	-	-	-	-		-	New Item Request: Can purchase for \$163,000 OR Lease: \$57,902.64/year for 3 years totaling \$173,708
4	Freightliner-New Way Auto Truck Lease (Replace	-	-	-	-		-	Item was cut in 2018 budget: Can purchase for \$235,000 OR Lease: \$83,479.27/year for 3 years totaling \$250,438
5	Loader for Transfer Station Operations Lease	-	-	-	-		-	Purchase for \$170,000 or Lease: \$60,679/year for 3 years totaling \$182,037
6	Ford F150 Extended Cab	25,000	-	-	25,000		25,000	
7	Double Wall Tanks for ADEM - new and used oil (4	22,500	-	-	22,500		22,500	
	Total	47,500	-	-	47,500		47,500	
	<i>FY2018 Rollover Total</i>				<i>-</i>		<i>-</i>	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved-Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
TOTAL GENERAL					2,521,178	(356,300)	2,164,878	
<i>FY2018 Rollover Total</i>					<i>540,875</i>		<i>535,875</i>	
UTILITIES								
Gas Department								
1	S	IT - P25 County Emergency Radios	-	-	3,714	3,714	3,714	Half purchased in 2018, remainder in 2019 <i>Lean to for B</i>
2	S	Lean to at Public Works Barn (for Bore Equipment	5,000	-	15,000	20,000	20,000	\$15k Rollover from 2018 (2018 budget split 15k 3 utilities (water/sewer together) this was wrong and should have been 15k over four utilities. The cost is \$60k total \$ 20,000
3		6'X10' Dump Trailer	7,000	-	-	7,000	7,000	Flat bed dump truck was sent to Gov Deals w/o my knowledge this year. We need a replacement. This dump trailer will be a better option than a flat bed-it will be able to get in smaller areas \$ 20,000
4		Mini-x	50,000	-	-	50,000	50,000	only other 1 in city is split between utilities and is always being used \$ 13,000
5		Pressure Reading Charts (4)	22,000	-	-	22,000	22,000	old ones are from 2005-time savings-compatible with smart phones \$ 7,000
6		Electro Fusion Machine	8,000	-	-	8,000	8,000	eliminates human error - more efficient \$ 60,000
7		Line & Cable Locator	-	-	8,500	8,500	8,500	2 extra for 2 line locators
8		Pipe Trailer for PE Gas Pipe	12,000	-	-	12,000	12,000	replacing 20 year trailer Pecan Annex
9		4X4 Side by Side	14,000	-	-	14,000	14,000	To inspect/patrol ROW's that are inaccessible to work trucks - these must be patrolled monthly per D.O.T. \$ 10,000
10		Work body for existing F-250	8,000	-	-	8,000	8,000	Truck purchased in 2017 w/o work body - this truck is used for gas main and service work on a daily basis \$ 10,000
11		1 Ton Dually Truck	-	-	40,000	40,000	40,000	Upgrading F250-over 80,000 miles and safety issue. This is on call truck. Old truck will be given to new hire and maint crew. \$ 20,000
12		Two (2) 550 Crew Cab Trucks with work bodies	120,000	-	-	120,000	120,000	Replace one 4300 w/ 110,000 miles-surplus; can pull backhoe and excavators
13		SCADA	-	-	40,000	40,000	40,000	Parking Lot &
14		Lower Four 2" Gas Mains Creek Crossing	-	-	80,000	80,000	80,000	Rollover request from 2018 \$ 30,000
15		Lower Two 6" Gas Mains on Hwy 31 ROW	-	-	200,000	200,000	200,000	Rollover request from 2018 \$ 30,000
16		ERT and Meter replacement 5% of system	100,000	-	-	100,000	100,000	needs to be done for water, electric and gas meters fixed due to 10% accounted from 2018 new audit // please add value of th is 10% for ea utilities \$ 60,000
17	S	Pecan Annex Roof Repair	10,000	-	-	10,000	10,000	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation	
18	S	Folding Machine for Utility Billing	3,666	-	-	3,666		3,666	
19	S	Council Audio	-	3,000	-	3,000		3,000	\$ 3,666
20	S	SUV for IT Department	-	-	-				vehicle from another department was transferred to IT after draft of budget
21	S	IT - Switch Replacement	-	-	23,750	23,750		23,750	\$ 2,384
22	S	Video Conference	-	-	3,750	3,750		3,750	\$ 1,284
23	S	Wifi	8,750	-	-	8,750		8,750	\$ 11,000
24	S	Munis General Billing	8,000	-	-	8,000		8,000	
25	S	Small SUV for Revenue	6,250	-	-	6,250		6,250	
26	S	Camera Recording Server	8,500	-	-	8,500		8,500	
27	S	Replacement Desktop/Laptops	3,889	-	-	3,889		3,889	\$ 3,889
28	S	Outfit Maint truck	-	2,500	-	2,500		2,500	\$ 3,889
29	S	Facilities Maintenance truck	9,500	-	-	9,500		9,500	\$ 2,528
30	S	Facilities Maintenance area/barn	15,000	-	-	15,000		15,000	\$ 1,361
31	S	Fleet Maintenance truck	-	8,750	-	8,750		8,750	\$ 11,667
32	S	Foam Seal Mechanic Shop Ceiling	-	-	7,700	7,700		7,700	Rollover request from 2018
33	S	Double Wall tanks for ADEM	5,625	-	-	5,625		5,625	
		Total	425,180	14,250	422,414	861,844		861,844	
		FY2018 Rollover Total				422,414		422,414	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Electric Department								
1	S	IT - P25 County Emergency Radios	-	-	3,714	3,714	3,714	Half purchased in 2018, remainder in 2019
2	S	Lean to at Public Works Barn (for Bore Equipment	20,000	-	-	20,000	20,000	Electric was not included in split for lean to for FY2018
3		6'X10' Dump Trailer	7,000	-	-	7,000	7,000	
4		F250 w/ toolbed and ladder rack for Electrician	30,000	-	-	30,000	30,000	
5		Two (2) Sauber HDPE Trailers	-	-	-			Was \$34k-taken care of in Aug'18 after budget draft done
6		Laptops for Workorders	-	-	9,000	9,000	9,000	
7		Bucket Truck	148,000	-	-	148,000	148,000	
8		Magnolia Ave Distribution Conversion	-	-	300,000	300,000	300,000	
9		Pole Replacements from Inspection	-	-	100,000	100,000	100,000	
10	S	Pecan Annex Roof Repair	10,000	-	-	10,000	10,000	
11	S	Folding Machine for Utility Billing	3,666	-	-	3,666	3,666	
12	S	Council Audio	-	3,000	-	3,000	3,000	
13	S	SUV for IT Department	-	-	-			vehicle from another department was transferred to IT after draft of budget
14	S	IT - Switch Replacement	-	-	23,750	23,750	23,750	
15	S	Video Conference	-	-	3,750	3,750	3,750	
16	S	Wifi	8,750	-	-	8,750	8,750	
17	S	Munis General Billing	8,000	-	-	8,000	8,000	
18	S	Small SUV for Revenue	6,250	-	-	6,250	6,250	
19	S	Camera Recording Server	8,500	-	-	8,500	8,500	
20	S	Replacement Desktop/Laptops	3,889	-	-	3,889	3,889	
21	S	Outfit Maint truck	-	2,500	-	2,500	2,500	
22	S	Facilities Maintenance truck	9,500	-	-	9,500	9,500	
23	S	Facilities Maintenance area/barn	15,000	-	-	15,000	15,000	
24	S	Fleet Maintenance truck	-	8,750	-	8,750	8,750	
25	S	Foam Seal Mechanic Shop Ceiling	-	-	7,700	7,700	7,700	Rollover request from 2018
26	S	Double Wall tanks for ADEM	5,625	-	-	5,625	5,625	
		Total	284,180	14,250	447,914	746,344	746,344	
		FY2018 Rollover Total			447,914		447,914	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Water Department								
1	S	IT - P25 County Emergency Radios	-	-	2,414	2,414	2,414	Half purchased in 2018, remainder for 2019
2	S	Lean to at Public Works Barn (for Bore Equipment)	3,250	-	9,750	13,000	13,000	\$9,750 Rollover from 2018
3		6'X10' Dump Trailer	7,000	-	-	7,000	7,000	
4		Model Water System	55,000	-	-	55,000	55,000	
5		Rebuild Well #7	40,000	-	-	40,000	40,000	Must - if not done will come apart
6		SCADA monitoring Nichols Tank	10,000	-	-	10,000	10,000	
7		F250 Truck	-	-	29,000	29,000	29,000	Replace 490 - will be surplusd
8		Small Van for GPR for locator	18,000	-	-	18,000	18,000	
9		Backhoe Trailer	26,000	-	-	26,000	26,000	
10	S	Parking Lot & Fencing Plant	30,000	-	-	30,000	30,000	
11		Lab Spectrophotmeter DR 3900	4,500	-	-	4,500	4,500	
12		Abandon water well on Equality	10,000	-	-	10,000	10,000	
13		Replace Bulk Flouride Tanks	-	-	-	-	-	purchase final after original submission
14	S	Folding Machine for Utility Billing	2,384	-	-	2,384	2,384	
15	S	Council Audio	-	1,950	-	1,950	1,950	
16	S	SUV for IT Department	-	-	-	-	-	vehicle from another department was transferred to IT after draft of budget
17	S	IT - Switch Replacement	-	-	15,438	15,438	15,438	
18	S	Video Conference	-	-	2,438	2,438	2,438	
19	S	Wifi	5,688	-	-	5,688	5,688	
20	S	Munis General Billing	5,200	-	-	5,200	5,200	
21	S	Small SUV for Revenue	4,063	-	-	4,063	4,063	
22	S	Camera Recording Server	5,525	-	-	5,525	5,525	
23	S	Replacement Desktop/Laptops	2,528	-	-	2,528	2,528	
24	S	Outfit Maint truck	-	1,625	-	1,625	1,625	
25	S	Facilities Maintenance truck	6,175	-	-	6,175	6,175	
26	S	Facilities Maintenance area/barn	9,750	-	-	9,750	9,750	
27	S	Fleet Maintenance truck	-	5,688	-	5,688	5,688	
28	S	Foam Seal Mechanic Shop Ceiling	-	-	5,005	5,005	5,005	
29	S	Double Wall tanks for ADEM	3,656	-	-	3,656	3,656	
		Total	248,719	9,263	64,045	322,026	322,026	
		FY2018 Rollover Total			64,045		64,045	

CAPITAL PURCHASES/IMPROVEMENTS		2019 Request	2018 Cut	2018 approved- Rollover	Department Requests 2019	Mayor's Cuts	Submitted to Council	Justification/Explanation
Sewer Department								
1	S	IT - P25 County Emergency Radios	-	-	1,300	1,300	1,300	Half purchased in 2018, remainder for 2019
2	S	Lean to at Public Works Barn (for Bore Equipment)	1,750	-	5,250	7,000	7,000	\$5,250 Rollover from 2018
3		Sewer Portable Generator X (1)	-	-	50,000	50,000	50,000	
4		UV System update/rebuild	70,000	-	-	70,000	70,000	
5		Required 5 year rebuild headworks	35,000	-	-	35,000	35,000	\$35K for 2019 - If wait a year, will cost \$125K
6	S	Parking Lot & Fencing Plant***	30,000	-	-	30,000	30,000	
7		Truck F-350	37,000	-	-	37,000	37,000	Not a replacement - need to pull bypass pumps and generators
8		Rebuild/repower S. Section Lift Station	25,000	-	-	25,000	25,000	Will pay for itself in one year in electric consumption
9	S	Folding Machine for Utility Billing	1,284	-	-	1,284	1,284	
10	S	Council Audio	-	1,050	-	1,050	1,050	
11	S	SUV for IT Department	-	-	-	-	-	vehicle from another department was transferred to IT after draft of budget
12	S	IT - Switch Replacement	-	-	8,312	8,312	8,312	
13	S	Video Conference	-	-	1,312	1,312	1,312	
14	S	Wifi	3,062	-	-	3,062	3,062	
15	S	Munis General Billing	2,800	-	-	2,800	2,800	
16	S	Small SUV for Revenue	2,187	-	-	2,187	2,187	
17	S	Camera Recording Server	2,975	-	-	2,975	2,975	
18	S	Replacement Desktop/Laptops	1,361	-	-	1,361	1,361	
19	S	Outfit Maint truck	-	875	-	875	875	
20	S	Facilities Maintenance truck	3,325	-	-	3,325	3,325	
21	S	Facilities Maintenance area/barn	5,250	-	-	5,250	5,250	
22	S	Fleet Maintenance truck	-	3,063	-	3,063	3,063	
23	S	Foam Seal Mechanic Shop Ceiling	-	-	2,695	2,695	2,695	
24	S	Double Wall tanks for ADEM	1,969	-	-	1,969	1,969	
		Total	222,963	4,988	68,869	296,818	296,818	
		FY2018 Rollover Total				68,869	68,869	
		TOTAL UTILITIES				2,227,032	2,227,032	
		FY2018 Rollover Total				1,003,242	1,003,242	

CITY OF FAIRHOPE BUDGET FY 2018-2019							
GAS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
OPERATING REVENUES							
41705	Sale of Fixed Assets		15,859	5,006			
42010	Sale of Natural Gas	4,942,895	5,033,820	5,200,000	5,123,944	5,512,000	Includes proposed rate increases for 2019. The proposed rate increases are the same from 2017 we just need to pass it. 1/3 of total meter dept now distributed over utility depts
42030	Sale of N.G. - Joint Line	1,319,883	1,316,864	1,500,000	1,365,000	1,500,000	
49010	Interest Earned	9,147	10,029	10,000	10,000	10,000	
49035	Rebate Income	2,048	1,852	1,815	2,500	2,000	
49040	Miscellaneous Revenue	2,672	24,254	1,500	3,000	2,000	
	TOTAL OPERATING REVENUES	6,276,645	6,402,678	6,718,321	6,504,444	7,026,000	
OPERATING EXPENSES							
50020	Pur Power-Natural Gas	1,371,853	1,727,280	1,700,000	1,515,000	1,750,000	The cost projected to go up is absorbed in rate increase for cost of gas (not part of rate increase)
50025	Collection Costs/Rev Dept	138,000	242,000	55,000	55,000	51,000	2018 decrease due to meter being expensed in utilities for a full year (labor expense)
50026	Administrative Costs	550,000	955,000	666,667	666,667	761,000	
50040	Salaries-Oper & Maint	791,324	745,275	792,255	975,460	1,034,580	third of meter department moved from Gen Govt . As of 2017 all utilities split Operation Director salary.
	<i>less capitalized labor portion</i>	<i>(197,731)</i>	<i>(240,751)</i>	<i>(230,000)</i>	<i>(150,000)</i>	<i>(200,000)</i>	This budgeted capitalized labor portion has been the same for many years. Has been analyzed and increased based on py actuals but still conservative
50045	Overtime	49,866	53,071	65,850	25,385	40,000	put in the budget is the difference between the two = \$ 7779 for this snapshot (applies all utilities)
50190	Payroll Taxes	62,938	61,989	75,350	76,565	82,205	
50200	Retirement Expense	79,715	76,632	72,060	82,100	85,863	
50210	Employee Medical Insurance	169,764	90,173	115,000	99,000	162,750	
50215	Required Contrib. - OPEB	66,521	68,154	32,000	35,000	38,300	
50220	Casualty/Workers Comp Ins	54,458	47,032	50,000	50,000	58,889	
50230	Training/School/Travel	25,195	19,149	33,000	35,500	51,000	Includes training for more personnel than in the past

CITY OF FAIRHOPE BUDGET FY 2018-2019								
GAS			ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50250		Trustee Fees	359	354	385	500	385	
50270		Audit & Accounting	15,761	15,001	15,000	16,000	15,000	
50280		Legal Fees	11,635	5,282	40,000	10,000	10,000	
50290		Professional/Contract Services	40,712	64,543	35,000	40,000	158,500	\$75k of this includes identification of class locations for cast iron pipe; \$16,500 cost of service study; \$30k leak survey
50300		Computer Expense	31,924	40,247	55,000	51,835	75,215	Includes \$3,750k for GIS Mapping and ESRI GIS License
50320		Office Supplies	1,240	2,018	3,900	1,500	4,000	
50330		Postage	44,899	38,730	33,690	40,000	40,000	
50340		Operating Supplies	63,098	52,736	74,000	44,000	76,600	
50360		Maint - Buildings	11,907	2,400	18,000	11,500	20,000	
50365		Maint - Plant	40,319	38,549	38,500	37,000	40,000	
50380		Telephone	27,737	35,309	36,305	55,855	50,000	Jeff is allocating true cost of IT in ea dept
50390		Dues-Memberships-Subscr	22,250	22,689	23,200	24,000	30,000	
50420		Bad Debts	25,000	122,686	25,000	25,000	25,000	
50430		Gasoline and Oil	25,995	27,618	31,950	30,000	32,000	
50440		Maint - Vehicles & Equip	28,737	26,531	55,000	30,000	50,000	
50460		Uniforms	4,999	2,913	9,369	2,500	10,000	Increase in '18 due to order of higher quality FR safety uniforms
50500		Depreciation	456,800	463,727	500,000	500,000	550,000	
50510		Interest	13,341	12,270	12,207	12,000	12,000	
50520		Rental-Other	9,378	13,643	13,908	14,000	14,000	
50540		Electricity	2,710	1,089	2,350	3,000	3,000	
50560		Credit Card Process Fees	30,901	36,532	32,000	31,667	32,000	propose 2% pass through charge for credit card payments to customer. This will only offset a portion of our expense but increase sales. In the past this has all been budgeted in Electric. Going forward this will be divided among the 3 utilities. Actuals for 16, 17 and 18 and Budget19 have been allocated accordingly

CITY OF FAIRHOPE BUDGET FY 2018-2019							
GAS		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50580	Bank Fees	40,584	38,845	20,000	40,000	30,000	In the past this has all been budgeted in Electric. Going forward this will be divided among the 3 utilities. Actuals for 16, 17 and 18 and Budget19 have been allocated accordingly
50590	Lease on cc terminals	233	155	-	333	-	In the past this has all been budgeted in Electric. Going forward this will be divided among the 3 utilities. Actuals for 16, 17 and 18 and Budget19 have been allocated accordingly
52010	Dist of Joint Revenue	45,000	33,333	54,000	54,000	62,500	This is the amount owe Daphne after litigation settlement
52020	Daphne 3% Rev Tax Exp	2,460	2,296	5,350	3,000	5,400	
52025	Spanish Fort Franchise TX	19,000	18,000	20,000	20,000	20,000	
52030	APSC Inspection Fee	5,093	5,255	5,500	6,000	6,000	
52035	Daphne Gas Litigation			62,500	100,000	-	(see Dist of Joint of Revenue)
52510	Utilities for City Use	32,988	39,691	40,000	35,000	40,000	
	TOTAL OPERATING EXPENSES	4,216,965	5,007,446	4,689,296	4,704,367	5,327,187	
	EARNINGS FROM OPERATIONS	2,059,680	1,395,232	2,029,025	1,800,077	1,698,813	
50920	Transfers to Gen Fund	770,119	687,500	468,000	702,000	255,000	
	NET EARNINGS	1,289,561	707,732	1,561,025	1,098,077	1,443,813	
**Infrastructure \$1,000,000 per year for 5 years-see detailed utility notes from RP							
**Cash available in Gas Fund ~ \$4M (proposed transfer \$3M from Gas to Electric. Most of City operating expenses were paid out of electric and thus this Fund is lower)							

CITY OF FAIRHOPE BUDGET FY 2018-2019							
ELECTRIC		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
OPERATING REVENUES							
41705	Sale of Fixed Assets		1,422				
41805	Donations-Triangle property			35,000			
42510	Sale of Electric Energy	19,843,950	19,307,511	20,500,000	20,556,150	21,160,000	The proposed rate increases are the same from 2017 we just need to pass it. 1/3 of total meter dept now distributed over utility depts
42520	Revenue Late Charges	215,549	121,463	187,500	150,000	185,000	
42530	Pole Rental-Telephone Co	31,040	31,040	31,040	31,040	31,040	
42540	Pole Rental-Cable T.V.	40,980	40,980	40,980	40,980	40,980	
42550	Pole Rental-Riviera	426	426	426	425	426	
42560	Temp Service Charges	1,125	1,175	1,150	600	1,000	
49010	Interest Earned	5,339	7,044	10,500	5,000	7,000	
49035	Rebate Income	2,048	1,852	1,815	1,500	1,500	
49040	Miscellaneous Revenue	40,545	15,459	24,000	20,000	20,000	
49060	Connection Fees	34,092	85,907	58,000	90,000	60,000	aide to construction costs
	TOTAL OPERATING REVENUES	20,215,093	19,614,278	20,890,411	20,895,695	21,506,946	
OPERATING EXPENSES							
50020	Pur Power-Elec	12,084,585	12,708,130	12,824,024	12,500,000	12,500,000	AMEA is a stable cost
50025	Collection Costs/Rev Dept	90,000	162,000	36,000	36,000	33,000	2018 decrease due to meter being expensed in utilities
50026	Administrative Costs	550,001	955,000	666,667	666,667	761,000	
50040	Salaries-Oper & Maint	1,134,018	1,065,308	951,143	1,171,125	1,247,796	from Gen Govt. As of 2017 all utilities split Operation Director salary. 1/3 of total meter dept now distributed over utility depts
	<i>less capitalized labor portion</i>	<i>(208,517)</i>	<i>(203,089)</i>	<i>(243,523)</i>	<i>(275,000)</i>	<i>(275,000)</i>	

CITY OF FAIRHOPE BUDGET FY 2018-2019							
		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
ELECTRIC							
	Overtime	81,284	88,068	77,500	26,850	88,500	of this amount, 22,150 is on call pay. Because of this, budget for 2019 was incorrect
50190	Payroll Taxes	89,870	90,855	90,000	91,645	102,227	
50200	Retirement Expense	113,127	134,716	112,000	124,377	110,543	Joe left who was tier 1
50210	Employee Medical Insurance	116,145	124,180	115,050	97,000	216,950	

CITY OF FAIRHOPE BUDGET FY 2018-2019								
ELECTRIC			ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50215		Required Contrib. - OPEB	38,397	62,888	17,650	13,000	22,500	
50220		Casualty/Workers Comp Ins	115,778	103,094	116,000	105,000	183,109	Starting safety , need communication from Treasury on this
50230		Training/School/Travel	17,475	18,559	26,100	36,650	29,650	
50250		Trustee Fees	843	835	850	1,000	850	
50270		Audit & Accounting	15,761	15,001	15,000	16,000	15,000	
50280		Legal Fees	-	-	-	2,500	-	
50290		Professional/Contract Services	41,508	41,153	41,250	41,250	206,400	includes \$110,000 for Whitehall and \$22,100 for cost of service study. recommend this expense should eventually go in Comm Dev when
50300		Computer Expense	31,935	41,106	57,000	53,601	60,500	Includes \$3,750k for GIS Mapping and ESRI GIS License
50320		Office Supplies	1,944	2,528	2,300	2,000	2,000	
50330		Postage	44,899	38,864	39,500	40,000	40,000	
50340		Operating Supplies	186,156	154,422	153,735	177,625	175,000	LED lights
50360		Maint - Buildings	24,174	12,979	79,000	79,000	71,000	
50365		Maint - Plant	349,784	334,862	400,000	455,500	400,000	
50380		Telephone	28,956	36,968	32,420	53,100	51,000	
50390		Dues-Memberships-Subscr	4,852	3,723	4,200	4,000	4,000	
50400		Miscellaneous	3	-	-		-	
50410		Cash Short Over	(12)	(238)	-		-	
50420		Bad Debts	50,000	122,686	86,333	50,000	80,000	we are able to split this among each fund. Actuals for 15, 16 and 18 and Budget18 have been allocated accordingly. 2017 high due to old write offs post audit. Could not determine which utility these related to. Since bad debt was always held in Elec, accounts were written off in Elec.
50430		Gasoline and Oil	43,975	29,043	50,000	40,000	40,000	This should decrease with new gas management system
50440		Maint - Vehicles & Equip	75,225	78,563	82,000	100,000	80,000	
50460		Uniforms	13,203	7,166	11,128	15,800	16,000	

CITY OF FAIRHOPE BUDGET FY 2018-2019								
ELECTRIC			ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50500		Depreciation	799,601	808,584	835,000	835,000	850,000	
50510		Interest	75,633	59,450	65,000	65,000	65,000	

CITY OF FAIRHOPE BUDGET FY 2018-2019								
ELECTRIC			ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50520		Rental-Other	3,707	-	-	2,000	-	
50560		Credit Card Process Fees	30,901	36,532	48,000	31,667	48,000	propose 2% pass through charge for credit card payments to customer. This will only offset a portion of our expense but increase sales. In the past this has all been budgeted in Electric. Going forward this will be divided among the 3 utilities. Actuals for 16, 17 and 18 and Budget19 have been allocated accordingly
50580		Bank Fees	40,584	38,845	25,000	40,000	25,000	In the past this has all been budgeted in Electric. Going forward this will be divided among the 3 utilities. Actuals for 16, 17 and 18 and Budget19 have been allocated accordingly
50590		Lease on cc terminals	233	155	-	333	-	In the past this has all been budgeted in Electric. Going forward this will be divided among the 3 utilities. Actuals for 16, 17 and 18 and Budget19 have been allocated accordingly
52510		Utilities for city use	248,647	275,208	285,730	260,000	285,000	
		TOTAL OPERATING EXPENSES	16,334,676	17,448,142	17,102,057	16,958,690	17,535,025	
		EARNINGS FROM OPERATIONS	3,880,417	2,166,136	3,788,354	3,937,005	3,971,921	
50920		Transfers to Gen Fund	1,050,908	1,132,083	652,667	979,000	715,000	
		NET EARNINGS	2,829,509	1,034,053	3,135,687	2,958,005	3,256,921	
**Infrastructure \$2,300,000 per year for 5 years-see detailed utility notes from RP								
**Cash available in Elec Fund ~ \$6M								
(Propose \$3M transfer from Gas Fund due to Electric's funding of City operating expenses over the years which depleted this fund. from Electric in 2018)								

CITY OF FAIRHOPE BUDGET FY 2018-2019							
		ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
WATER							
OPERATING REVENUES							
41705	Sale of Fixed Assets		2,421				
42520	Revenue Late Charges		941	63,000			
43010	Water Sales	5,976,906	6,140,572	6,143,515	6,331,853	6,575,515	Includes proposed rate increases for 2019. 1/3 of total meter dept now distributed over utility depts
43030	Tel Comp Antenna Rev	136,634	345,790	205,000	120,000	120,000	decreased projection due to water tower painting
49010	Interest Earned	403	2,734	7,425	1,000	2,000	
49035	Rebate Income	1,331	1,204	1,359	1,300	1,300	
49040	Miscellaneous Revenue	750	13,209	20,320	-	-	
49060	Connection Fees	775,450	1,018,640	872,650	1,069,390	1,000,000	
	TOTAL OPERATING REVENUES	6,891,473	7,525,511	7,313,269	7,523,543	7,698,815	
OPERATING EXPENSES							
50020	Pur Power-Elec	280,639	145,393	200,000	300,000	200,000	
50025	Collection Costs/Rev Dept	239,000	417,000	95,000	95,000	87,000	
50026	Administrative Costs	357,500	620,000	433,333	433,333	495,000	
50040	Salaries-Oper & Maint	648,675	615,716	656,249	737,951	824,152	Includes one third of meter department moved from Gen Government and four new positions As of 2017 all utilities split Operation Director salary.
	<i>less capitalized labor portion</i>	<i>(58,167)</i>	<i>(70,540)</i>	<i>(76,485)</i>	<i>(38,105)</i>	<i>(60,000)</i>	This budgeted capitalized labor portion has been the same for many years. Has been analyzed and increased based on py actuals but still conservative
	Overtime	17,295	31,396	32,300	7,467	28,500	Decreased due to new hires. Will always have on call and emergency call out paid at overtime rate. ~\$5k of this is oncall pay and 1/3 meter dept
50190	Payroll Taxes	50,082	48,280	54,000	57,059	65,228	
50200	Retirement Expense	57,137	70,966	55,360	62,860	70,533	
50210	Employees Medical Insurance	56,545	151,086	91,750	125,000	135,400	
50215	Required Contrib. - OPEB	67,605	59,792	26,200	37,000	27,100	

CITY OF FAIRHOPE BUDGET FY 2018-2019								
			ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
WATER								
50220		Casualty/Workers Comp Ins	69,574	78,358	80,000	75,000	102,397	
50230		Training/School/Travel	8,532	11,814	16,000	16,500	11,000	
50250		Trustee Fees	8,741	6,067	6,000	6,000	6,000	
50270		Audit & Accounting	15,334	14,593	15,000	16,000	16,000	
50280		Legal Fees	-	-	-	5,000	5,000	
50290		Professional/Contract Services	13,529	24,674	25,000	23,315	41,400	includes \$15k for cost of service study
50300		Computer Expense	20,745	26,176	35,000	34,409	40,100	Includes \$2,438k for GIS Mapping and ESRI GIS License
50320		Office Supplies	975	1,575	3,000	1,100	1,100	
50330		Postage	29,184	25,789	22,800	28,000	26,000	
50340		Operating Supplies	42,116	32,309	48,000	36,000	36,000	
50360		Maint - Buildings	13,077	3,792	37,000	37,000	24,000	
50365		Maint - Plant	216,168	260,823	250,000	250,000	275,000	
50380		Telephone	18,047	28,811	28,000	33,800	38,350	
50390		Dues-Memberships-Subscr	7,155	4,125	5,000	5,000	2,000	
50420		Bad Debts	16,250	16,250	16,250	16,250	16,250	
50430		Gasoline and Oil	26,594	27,314	30,020	35,000	35,000	
50440		Maint - Vehicles & Equip	40,829	25,021	45,000	35,000	37,500	
50460		Uniforms	2,546	4,259	6,000	6,500	6,500	
50500		Depreciation	624,884	736,169	650,000	650,000	700,000	
50510		Interest	249,053	278,203	150,000	150,000	150,000	
50520		Rental-Other	8,122	13,905	14,963	15,000	14,000	
50560		Credit Card Process Fees	20,086	23,746	29,300	20,583	30,000	

CITY OF FAIRHOPE BUDGET FY 2018-2019								
			ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
WATER								
50580		Bank Fees	26,380	25,250	13,000	26,000	13,000	
50590		Lease on cc terminals	151	101	-	217	-	
52510		Utilities for City Use	66,425	92,561	117,500	85,000	118,000	
53010		Chemicals & Testing	184,527	149,125	183,000	176,000	158,000	\$25k of Aqua Products in Maint-Plant above
		TOTAL OPERATING EXPENSES	3,445,336	3,999,899	3,393,540	3,600,239	3,775,510	
		EARNINGS FROM OPERATIONS	3,446,137	3,525,612	3,919,729	3,923,304	3,923,305	
50920		Transfers to Gen Fund	1,130,055	900,000	1,000,000	1,500,000	746,000	
		Earnings After Transfers	2,316,082	2,625,612	2,919,729	2,423,304	3,177,305	
**Infrastructure \$1,246,000 per year for 5 years-see detailed utility notes from RP								
**Cash available in Water and Sewer combined ~ \$6M								

CITY OF FAIRHOPE BUDGET FY 2018-2019									
			ACTUAL 2015	ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
WASTE WATER									
OPERATING REVENUES									
43020		Revenue Sewer Charges	3,650,795	3,893,993	4,029,216	4,005,123	3,965,468	4,254,723	Includes proposed rate increases for 2019
49010		Interest Earned	1,186	274	3,745	11,000	2,000	2,000	
49020		Sale of Assets	-	-	-			-	
49035		Rebate Income	-	717	648	635	1,000	650	
49040		Miscellaneous Revenue	1,400	7,900	3,500	2,000	-	-	
49060		Connection Fees	331,000	361,900	310,750	350,000	334,386	335,000	
		TOTAL OPERATING REVENUES	3,984,381	4,264,784	4,347,859	4,368,758	4,302,854	4,592,373	
OPERATING EXPENSES									
50020		Pur Power-Elec	447,206	474,296	462,919	466,000	475,000	475,000	
50025		Collection Costs/Rev Dept	68,500	137,000	240,000	54,000	54,000	50,000	2018 decrease due to meter being expensed in utilities
50026		Administrative Costs	194,806	192,501	334,000	233,333	233,333	267,000	
50040		Salaries-Oper & Maint	539,229	567,880	580,446	612,866	772,264	699,770	GOVT, ONE NEW POSITION AS WELL AS 2 OPENED POSITIONS . As of 2017 all utilities split Operation Director
		<i>less capitalized labor portion</i>	<i>(12,461)</i>	<i>(4,455)</i>	<i>(15,195)</i>	<i>(6,147)</i>	<i>(18,500)</i>	<i>(15,000)</i>	Has been analyzed and decreased from last year's budget based on py actuals
50045		Overtime	51,458	58,231	74,248	66,100	17,458	68,500	Includes 1/3 meter dept ot. Of this amount ~19k is on call pay. 2018 estimate did not include OT for on call
50190		Payroll Taxes	44,546	46,944	46,391	52,600	60,414	58,773	
50200		Retirement Expense	51,016	59,757	52,989	58,700	61,718	69,983	
50210		Employee Medical Insurance	-	110,203	142,386	160,652	165,000	172,150	
50215		Required Contrib. - OPEB	47,627	39,719	55,217	22,000	27,000	16,100	
50220		Casualty/Workers Comp Ins	46,111	48,180	88,081	88,500	80,000	107,701	

CITY OF FAIRHOPE BUDGET FY 2018-2019								
WASTE WATER		ACTUAL 2015	ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50230	Training/School/Travel	400	2,779	6,330	11,500	11,900	11,500	
50250	Trustee Fees	-	-	-	-	1,000	1,000	
50270	Audit & Accounting	7,333	8,257	7,858	7,500	8,300	8,000	
50280	Legal Fees	-	-	324	-	5,000	500	
50290	Professional/Contract Services	8,699	12,256	19,202	10,000	13,935	30,000	includes \$15k for cost of service study
50300	Computer Expense	9,706	11,179	14,084	20,000	20,612	23,665	Includes \$1,312k for GIS Mapping and ESRI GIS License
50320	Office Supplies	634	1,308	1,798	2,310	1,600	1,600	
50330	Postage	13,055	15,723	13,930	14,000	15,000	15,000	
50340	Operating Supplies	16,789	19,376	10,342	21,000	18,000	18,000	
50360	Maint - Buildings	4,938	8,361	6,156	12,700	7,600	7,000	
50365	Maint - Plant	488,454	644,810	677,308	550,000	600,000	506,000	
50380	Telephone	15,922	18,341	34,641	44,000	19,800	25,775	
50390	Dues-Memberships-Subscr	1,455	1,564	1,188	1,285	1,000	1,000	
50420	Bad Debts	8,750	8,750	8,750	8,750	8,750	8,750	
50430	Gasoline and Oil	17,447	14,176	20,879	22,000	18,000	22,000	
50440	Maint - Vehicles & Equip	12,098	20,993	15,404	15,000	12,000	26,000	
50460	Uniforms	4,000	2,758	4,090	6,000	6,000	6,000	
50500	Depreciation	572,642	763,748	783,390	800,000	800,000	835,000	
50510	Interest	350,857	230,341	284,286	278,850	269,000	275,000	
50520	Rental-Other	1,054	108	217	2,500	2,500	-	

CITY OF FAIRHOPE BUDGET FY 2018-2019									
WASTE WATER			ACTUAL 2015	ACTUAL 2016	ACTUAL 2017	PROJECTED 2018	BUDGET 2018	PROJECTED 2019	Mayor Notes
50560		Credit Card Process Fees	9,324	10,816	12,787	15,850	11,083	16,000	propose 2% pass through charge for credit card payments to customer. This will only offset a portion of our expense but increase sales.
50580		Bank Fees	9,884	14,205	13,596	6,750	14,000	7,500	
50590		Lease on cc terminals	136	82	55	-	117	-	
52510		Utilities for City Use	50,074	57,673	77,088	87,850	72,000	88,000	
53010		Chemicals & Testing	351,016	339,407	363,555	350,000	315,000	350,000	
		TOTAL OPERATING EXPENSES	3,432,704	3,937,268	4,438,740	4,096,449	4,179,884	4,253,266	
		EARNINGS FROM OPERATIONS	551,677	327,516	(90,881)	272,309	122,970	339,106	
**Infrastructure \$1,371,000 per year for 5 years-see detailed utility notes from RP									
**Cash available in Water and Sewer combined ~ \$6M									